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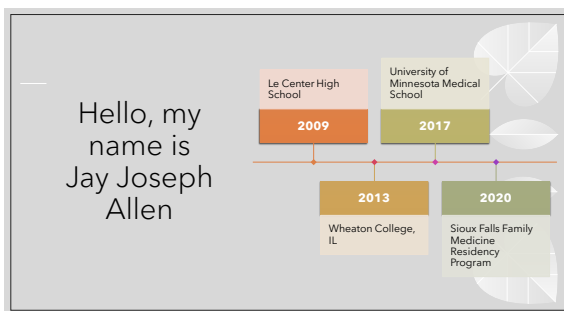
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Yeah, but what do you do?

Family Physician with Obstetrics at Essentia Health, Duluth

Started as core faculty at the Duluth Family Medicine Residency Program in 2022

Currently split my time 50/50 between the two roles




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I'VE ALSO GOT AN  
AMAZING WIFE  
AND SOME PRETTY  
GREAT KIDS

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## DISCLOSURES

I have no relevant disclosures.

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## WHY THIS LECTURE?

Why is there so much press coverage?

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I'm not  
going to...

Educate on prescription patterns or how to counsel patients on GLP-1's.

Talk about dose adjustments and micromanagement.

Discuss side effects, contraindications, safety in pregnancy/lactation etc.

Say anything about why you *should* prescribe these medications (pet peeve).

8

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I'm going  
to...

Show why it feels that these medicines are overwhelming.

Explain how these medicines have evolved over time.

Review substantial evidence on GLP-1 agonist efficacy across the spectrum of indications.

Raise concern on how these medicines offer some significant societal challenges.

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## A brief word on biostats...

- Hazard Ratio (HR): The chance of a chosen event over the study period.
  - HR 0.5 = 50% less likely to happen
  - HR 2.0 = 2x more likely to happen
- Odds Ratio (OR): A measure of the odds of an event happening in one arm of the study compared to the other.
  - OR > 1: More likely to happen
  - OR < 1: Less likely to happen

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## Outline

- A Brief History of GLP-1 Agonists' brief history
- Physiology/Pharmacology of GLP-1
- Diabetes management with GLP-1 agonists
- Mounting Weight-based Indications from the Literature
- Addiction Medicine
- Pitfalls

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slido

Please download and install the Slido app on all computers you use



## What is your opinion of GLP-1 agonists?

① Start presenting to display the poll results on this slide.

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BACK IN MY DAY...

....2014

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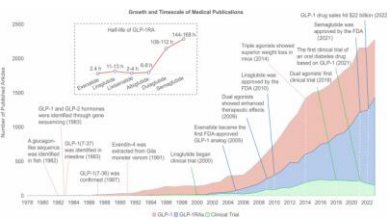
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SINCE THEN,  
RESEARCH HAS  
EXPLODED

NATURE GLUCAGON-LIKE PEP-TIDE RECEPTOR  
MECHANISMS AND THERAPY SEPTEMBER  
2024

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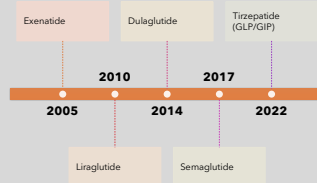
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FDA  
Approval  
Dates for  
Diabetes



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Why do they seem better now?

Medication	Dosing Route and Interval	Comparative doses									
Tirzepatide <sup>1,2</sup>	SC Weekly		2.5mg			5mg		7.5mg	10mg	12.5mg	15mg
Semaglutide <sup>3,4</sup>	SC Weekly		0.25mg	0.5mg		1mg					
Dulaglutide <sup>5,6</sup>	SC Weekly		0.75mg	1.5mg	3mg	4.5mg					
Ertuglutide <sup>7,8</sup>	SC Weekly				2mg						
Semaglutide	PO Daily		1mg	2mg	3mg	4mg					
Liraglutide <sup>9</sup>	SC Daily		0.6mg	1.2mg	1.8mg						

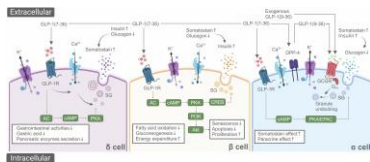
<sup>1</sup> Adapted from: Whitley HP. Clinical Outcomes 2023.03.01.467473.  
<sup>2</sup> **Red** indicates an initiation dose **NOT** meant for glycemic control. Requires titration.  
<sup>3</sup> **Green** indicates a therapeutic dose.  
<sup>4</sup> \* Indicates a medication with proven cardiovascular disease (CVD) benefits.  
<sup>5</sup> **Yellow** indicates a medication that **has NOT** yet been shown to benefit CVD. Studies are ongoing.  
<sup>6</sup> **Blue** indicates a medication that **has NOT** been shown to benefit CVD.

Beth Israel Lahey Health Conversion and Therapy Gap Management Guide

16

HOW DO THEY WORK?

17



BUT HOW DO THEY WORK?!

NATURE, GLUCAGON-LIKE PEPTIDE-1 RECEPTOR: MECHANISMS AND ADVANCES IN THERAPY. SEPTEMBER 2024

18

Psst...

You'll lose them if you talk about that basic science stuff.

You don't really understand it, anyway.

Focus on the effects.

BUT HOW DO THEY WORK?!

NATURE. GLUCAGON-LIKE PEPTIDE-1 RECEPTOR:  
MECHANISMS AND ADVANCES IN THERAPY.  
SEPTEMBER 2024

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But how do they work?

Focusing on effects

Actions of GLP-1 and GIP Relevant to Glucose Control			GLP-1	GIP
<b>Pancreas</b>				
Stimulates glucose-dependent insulin release			+	+
Increase insulin biosynthesis			+	+
Inhibits glucagon secretion			+	-
Stimulates somatostatin secretion			+	-
Induces $\beta$ -cell proliferation			+	+
Inhibits $\beta$ -cell apoptosis			+	+
<b>Gastrointestinal Tract</b>				
Inhibits gastric emptying			+	-
Inhibits gastric acid secretion			+	+
<b>Central Nervous System</b>				
Inhibits food and water intake			+	-
Promotes satiety and weight loss			+	-
<b>Cardiovascular System</b>				
Improves cardiovascular function after ischemia			+	-
<b>Adipose Tissue</b>				
Insulin-like lipogenic actions			-	+
Lipid storage			-	+

Source: Marks Basic Medical Biochemistry

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BUT...  
DO THEY WORK?

Do you have any evidence, sir?

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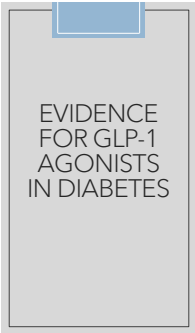
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22

Indication	Medicine	Study (Date published)	Key Outcome
A1c reduction	Liraglutide	LEAD (2009)	- 1.0%
	Dulaglutide	AWARD (2014)	- 1.59%
	Semaglutide (1.0 mg)	SUSTAIN (2017)	- 1.53% (-1.86% in SURPASS-2)
	Tirzepatide	SURPASS-2 (2021)	- 2.30%
Adverse Cardiac Outcomes (in DM)	Liraglutide	LEADER (post-hoc)	0.78 HR CV Death
	Dulaglutide	REWIND (2019)	0.88 HR Composite
	Semaglutide	SUSTAIN-6 (2016)	0.74 HR Composite
Renal Protection (in DM)	Liraglutide	LEADER (post-hoc)	0.78 HR Nephropathy
	Dulaglutide	REWIND (2019)	0.85 HR Nephropathy
	Semaglutide	FLOW (2024)	Lower rate of EGFR change (1.16 eGFR/yr)



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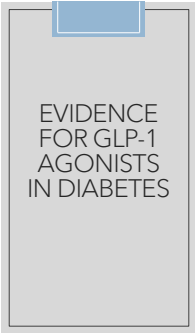
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23

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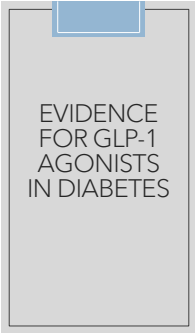
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24

Indication	Medicine	Study (Date published)	Key Outcome
A1c reduction	Liraglutide	LEAD (2009)	- 1.0%
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Indication	Medicine	Study (Date published)	Key Outcome
A1c reduction	Liraglutide	LEAD (2009)	-1.0%
	Dulaglutide	AWARD (2014)	-1.50%
	Semaglutide		
	Tirzepatide		
Adverse Cardiac	Liraglutide		
	Dulaglutide		
	Semaglutide		
	Tirzepatide		
But more importantly...			
Each medicine has shown reduction in all-cause mortality			
Renal Protection (in DM)			
	Liraglutide	LEADER (post-hoc)	0.78 HR Nephropathy
	Dulaglutide	REWIND (2019)	0.85 HR Nephropathy
	Semaglutide	FLOW (2024)	Lower rate of eGFR change (1.16 eGFR/yr)

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All-Cause Mortality Reduction	
Medicine	All-Cause Mortality Reduction
Liraglutide	0.85 HR
Dulaglutide	0.90 HR (p=0.067)
Semaglutide	0.80 HR
Tirzepatide	0.58 AHR (retrospective cohort study)

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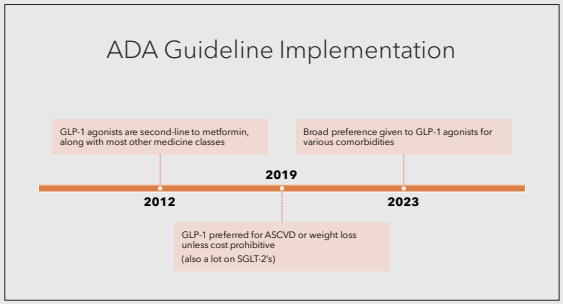
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# AND THEN CAME THE WEIGHT LOSS STUDIES

They're pretty significant.

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Please download and install the Slido app on all computers you use

**Which adverse outcome(s) associated with obesity have GLP-1 agonists been shown to improve?**

① Start presenting to display the poll results on this slide.

29

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Which adverse outcome(s) associated with obesity have GLP-1 agonists been shown to improve?

- Coronary artery disease
- Congestive Heart Failure
- Hypertension
- Obstructive Sleep Apnea
- Osteoarthritis
- Type 2 Diabetes Mellitus
- Metabolic Dysfunction Associated Steatohepatitis (MASH)

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Which adverse outcome(s) associated with obesity have GLP-1 agonists been shown to improve?

- Coronary artery disease
- Congestive Heart Failure
- Hypertension
- Obstructive Sleep Apnea
- Osteoarthritis
- Type 2 Diabetes Mellitus
- Metabolic Dysfunction Associated Steatohepatitis (MASH)

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### Obesity and its many risks

- Coronary artery disease
  - Congestive Heart Failure
  - Hypertension
  - Obstructive Sleep Apnea
  - Osteoarthritis
  - Type 2 Diabetes Mellitus
  - Metabolic Dysfunction Associated Steatohepatitis (MASH)
- Most studies published in NEJM or BMJ

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### OF NOTE

I am not going to focus on weight loss as a benefit of these trials, despite all showing significant weight loss.

All statistically significant improvements will focus on other patient-oriented outcomes associated with obesity.

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## Obesity and its many risks

- **Coronary artery disease**
- Congestive Heart Failure
- Hypertension
- Obstructive Sleep Apnea
- Osteoarthritis
- Type 2 Diabetes Mellitus
- Metabolic Dysfunction Associated Steatohepatitis (MASH)

### SELECT Trial (2023)

#### Semaglutide

- Inclusion Criteria
  - Patients with BMI >27
  - Average BMI 33.3
- CV Disease
  - 68% with prior MI
  - 18% with prior stroke
  - 8% with more than one
- NO diabetes

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## Obesity and its many risks

- **Coronary artery disease**
- Congestive Heart Failure
- Hypertension
- Obstructive Sleep Apnea
- Osteoarthritis
- Type 2 Diabetes Mellitus
- Metabolic Dysfunction Associated Steatohepatitis (MASH)

### SELECT Trial (2023)

#### Semaglutide

- Lower Composite CV End Point (HR 0.80)
- Lower Heart failure composite end point (HR 0.82)
- Lower All cause mortality (HR 0.81)
- Almost significant lower CV mortality (HR 0.85, p=0.07)

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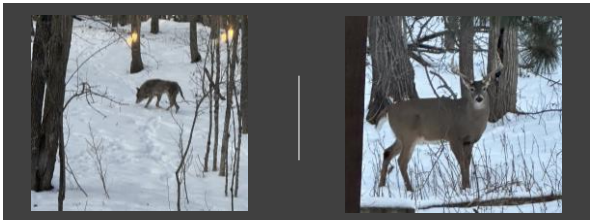
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TAKE A BREAK SLIDE - DULUTH FAUNA

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## Obesity and its many risks

- Coronary artery disease
- **Congestive Heart Failure**
- Hypertension
- Obstructive Sleep Apnea
- Osteoarthritis
- Type 2 Diabetes Mellitus
- Metabolic Dysfunction Associated Steatohepatitis (MASH)

### SUMMIT Trial (2025)

#### Tirzepatide

- Inclusion Criteria
  - 40 years and older
  - Average 65
  - BMI >30
  - Average 38
  - EF >50%
  - Average 61
- Decompensation episode within the last 12 months OR EGFR <70 mL/min/1.73m<sup>2</sup>

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## Obesity and its many risks

- Coronary artery disease
- **Congestive Heart Failure**
- Hypertension
- Obstructive Sleep Apnea
- Osteoarthritis
- Type 2 Diabetes Mellitus
- Metabolic Dysfunction Associated Steatohepatitis (MASH)

### SUMMIT Trial (2025)

#### Tirzepatide

- Lower Composite (0.62 HR)
- Decreased Hospitalization (0.44 HR)
- Improved KCCQ-CSS Score (+6.9)
- 6-minute walking distance (+18.3 m)

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## Obesity and its many risks

- Coronary artery disease
- Congestive Heart Failure
- **Hypertension**
- Obstructive Sleep Apnea
- Osteoarthritis
- Type 2 Diabetes Mellitus
- Metabolic Dysfunction Associated Steatohepatitis (MASH)

### SUMMIT Trial (2025)

#### Tirzepatide

- Systolic BP reduction (- 4.6 mmHg)

### SELECT Trial (2023)

#### Semaglutide

- Systolic BP reduction (- 3.31 mmHg)
- Diastolic BP reduction (- 0.55 mmHg)

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## TAKE A BREAK SLIDE - DULUTH FAUNA

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## Obesity and its many risks

- Coronary artery disease
- Congestive Heart Failure
- Hypertension
- **Obstructive Sleep Apnea**
- Osteoarthritis
- Type 2 Diabetes Mellitus
- Metabolic Dysfunction Associated Steatohepatitis (MASH)

### SURMOUNT-OSA Trial (2024)

#### Tirzepatide

- Apnea-Hypopnea index
  - Tirzepatide: - 25.3 events/hr
  - Placebo: - 5.3 events/hr
- Systolic blood pressure
  - Tirzepatide: - 9.5 mmHg
  - Placebo: - 2.1 mmHg

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## Obesity and its many risks

- Coronary artery disease
- Congestive Heart Failure
- Hypertension
- Obstructive Sleep Apnea
- **Osteoarthritis**
- Type 2 Diabetes Mellitus
- Metabolic Dysfunction Associated Steatohepatitis (MASH)

### STEP 9 Trial (2024)

#### Semaglutide

- Reduction in WOMAC score (Max 96)
- Percentage of participants with
  - >30 point reduction
    - Semaglutide: 77.6
    - Placebo: 37.8
  - >50 point reduction
    - Semaglutide: 65.2
    - Placebo: 35.3

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## Obesity and its many risks

- Coronary artery disease
- Congestive Heart Failure
- Hypertension
- Obstructive Sleep Apnea
- Osteoarthritis
- **Type 2 Diabetes Mellitus**
- Metabolic Dysfunction Associated Steatohepatitis (MASH)

### SURMOUNT-1 Trial (2024)

#### Tirzepatide

- PREVENTION (over 176 weeks)
  - New onset Type 2 Diabetes Mellitus
    - Tirzepatide: 1.3%
    - Placebo: 13.3%
    - Tirzepatide HR: 0.07
    - Metformin HR: 0.83

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TAKE A BREAK SLIDE - DULUTH FAUNA

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## Obesity and its many risks

- Coronary artery disease
- Congestive Heart Failure
- Hypertension
- Obstructive Sleep Apnea
- Osteoarthritis
- Type 2 Diabetes Mellitus
- **Metabolic Dysfunction Associated Steatohepatitis (MASH)**

- AKA NASH
  - Non-alcoholic steatohepatitis
- I'm gonna focus on this for a minute.
- Prevalence increasing
  - 2010: 1.51%
  - 2020: 2.79%
- And most of all...

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## Obesity and its many risks

- Coronary artery disease
- Congestive Heart Failure
- Hypertension
- Obstructive Sleep Apnea
- Osteoarthritis
- Type 2 Diabetes Mellitus
- **Metabolic Dysfunction Associated Steatohepatitis (MASH)**

**Notoriously  
difficult to  
treat**

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## Obesity and its many risks

- Coronary artery disease
- Congestive Heart Failure
- Hypertension
- Obstructive Sleep Apnea
- Osteoarthritis
- Type 2 Diabetes Mellitus
- **Metabolic Dysfunction Associated Steatohepatitis (MASH)**

### **Newsome et al. 2020**

#### **Semaglutide (0.4 mg max dose)**

- Resolution of NASH with no worsening of fibrosis (6.87 OR)
  - 59% with 0.4 mg
  - 36% with 0.2 mg
  - 40% with 0.1 mg
  - 17% with placebo

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## ANOTHER FRONTIER: ADDICTION

How do these medicines help addiction? I thought they were just endocrine?

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How GLP-1 is related to addiction

"Several preclinical studies have described the role of GLP-1 in reward processing, stress regulation, and cognitive function, collectively suggesting that targeting the GLP-1 system may represent a novel pharmacotherapeutic approach for ASUDs." – Bruns et al

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What research exists?

- Alcohol use disorder: Studies are mounting
- Stimulant use disorder: Lots of animal studies
- Opioid use disorder: Lots of animal studies

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Alcohol use disorder



Cohort study in Nature 2024; 0.44 HR recurrent AUD diagnosis in 12 months (semaglutide)



RCT Feb 2025 in JAMA; significantly less alcohol consumption at 8 weeks (semaglutide)



Cohort study in JAMA psych Nov 2024; 0.64 pHR (semaglutide) and 0.72 (tirzepatide)-decreased risk hospitalization

Duizhen: 0.78 (0.56-1.00) aHR

Aspirin: 1.10 aHR

Naloxone: 0.66 aHR

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## Summary

- GLP-1 agonists have clinical trials to demonstrate benefit in:
  - Diabetes (all-cause mortality)
  - Many conditions associated with obesity
  - Alcohol use disorder (with more to come on other addictions)

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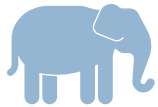
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TO ADDRESS THE  
ELEPHANT IN  
THE ROOM...

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## Pitfalls

- Cost
  - Individually
  - Societally
- Novelty
- Cultural effect

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## Pitfall: Cost per month

**Diabetes**

Victoza (liraglutide): \$857  
 Trulicity (dulaglutide): \$977  
 Ozempic (semaglutide): \$997  
 Mounjaro (tirzepatide): \$1069

**Weight loss**

Zepbound (tirzepatide): \$1,060  
 Saxenda (liraglutide): \$1,349  
 Wegovy (semaglutide): \$1,349

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## Justice issue.

**Individually**

This is a justice and equity issue

- Not all insurances are the same
- Preferentially cares for the highest income brackets

**Societally**

*If we decided to cover this from a single-payer perspective, the cost would be cataclysmic.*

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## Some back of the napkin math:

- Diabetes cost
  - ~35 million people with diabetes in the USA
  - Let's say half should be on a GLP-1
  - 17.5 million x \$1,069 (mounjaro) = **\$18.7 billion monthly or \$224.4 billion annually**
- Predicted 2025 Medicare Part D expenditure
  - **\$137 billion**
  - [Source: Current Snapshot of the Medicare Part D Prescription Drug Benefit | KFF](#)

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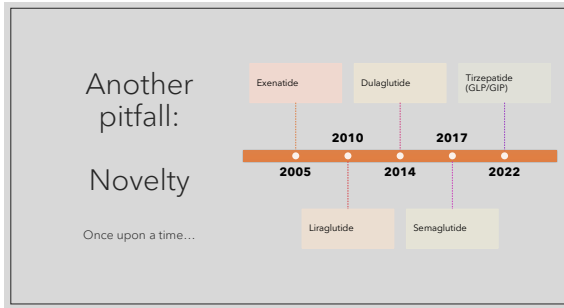
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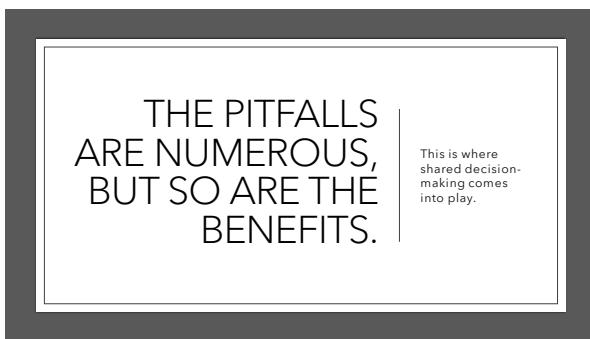
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THANK YOU!

Questions?

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Citations

- Zheng, Z., Song, Y., Ma, Y. et al. Glucagon like peptide 1 receptor: mechanisms and advances in therapy. *Sig Transduct Target Ther* 9, 234 (2024). <https://doi.org/10.1038/s41595-024-01931-z>
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