### EveryONE Deserves a Family Physician: Creating the Future of Family Medicine



### Margot Savoy, MD, MPH, FAAFP

SVP Education, Inclusiveness & Physician Well-Being American Academy of Family Physicians

Associate Professor, Family & Community Medicine Associate Professor, Population Health & Urban Bioethics Lewis Katz School of Medicine at Temple University Associate Professor (adj), Oral Health Maurice Kornberg School of Dentistry at Temple University



Minnesota Academy of Family Physicians | April 12, 2024

# **Learning Objectives**

After attending this presentation, the participants will be able to:

- 1. Identify at least one challenge facing the Family Medicine as a specialty today
- Describe how physician well-being, inclusion and total health (whole patient/family/community) care can distinguish family medicine from other careers in the future
- 3. Name opportunities for immediate action such as pathway/workforce, artificial intelligence and value-based care
- 4. Locate resources for additional review and use following the presentation

# But first, a story...

- This is a **Dung Beetle** (aka scarab).
- They are everywhere.
  - Found on all continents except Antarctica
- They are highly regarded AND the butt of jokes.
  - Ancient Egyptians linked them to Khepri, the Egyptian god of the rising sun and thought they kept the earth rotating
  - Modern scientists use them to solve agricultural issues
  - Most people just make "poopy" job jokes
- They sub-specialize.
  - Rollers, tunnelers & dwellers
- They work really hard & do good that serves the whole ecosystem.
  - Can move dung balls weighing up to 50 times their own weight
  - Can bury dung 250 times their own mass in one night
  - Loosen and nourish the soil and help control fly populations



Hard work alone does not guarantee value.

Your hard work makes the world go 'round. When you die, the world could just move on as if you never existed.

determine (and shape) your story.

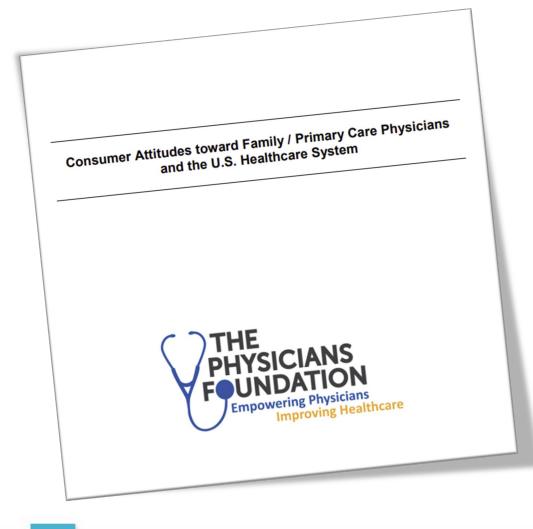
Storytellers

You can create your own narrative.

#### AMERICAN ACADEMY OF FAMILY PHYSICIANS

Image from Shutterstock

### Patients love their family doctor.



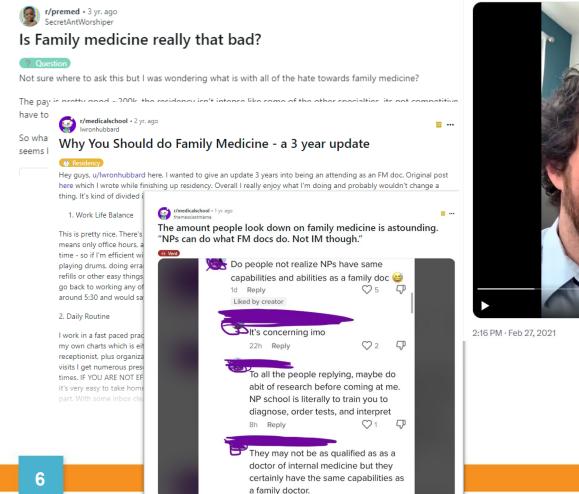
- Among those who had visited a family physician or primary care doctor (at least once) in the past year, 79 percent said that they were "very satisfied" or "extremely satisfied"
  - Only one percent said that they were "not at all satisfied."
- Why?
  - He/she cares about my health, is personable/friendly, etc.
  - Communication-related reasons (he/she listens to me, takes time to talk with me, answers questions),
  - Treatment-related reasons (he/she addresses all my needs, is thorough, provides good/accurate diagnosing and treatment, etc.)
  - General intelligence and competence of their doctor
- The confidence and enthusiasm were echoed over and over.

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https://physiciansfoundation.org/wp-content/uploads/2018/01/Physicians\_Foundation\_Consumer\_Omnibus\_Survey.pdf

### Colleagues vary & students are unsure.

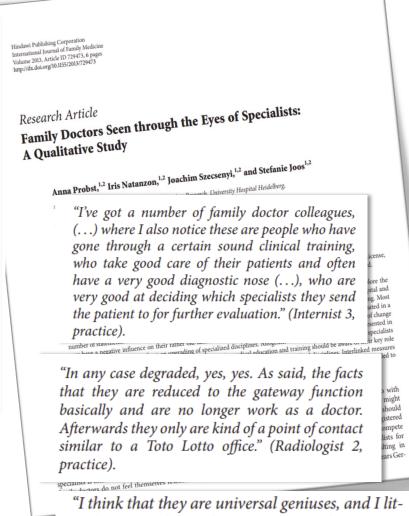
#### Q 😟 r/premed 🗴 Search in r/premed



#### Dr. Glaucomflecken @DGlaucomflecken

#### Hanging out with the family physician





erally mean it" (Psychiatrist 3, hospital).

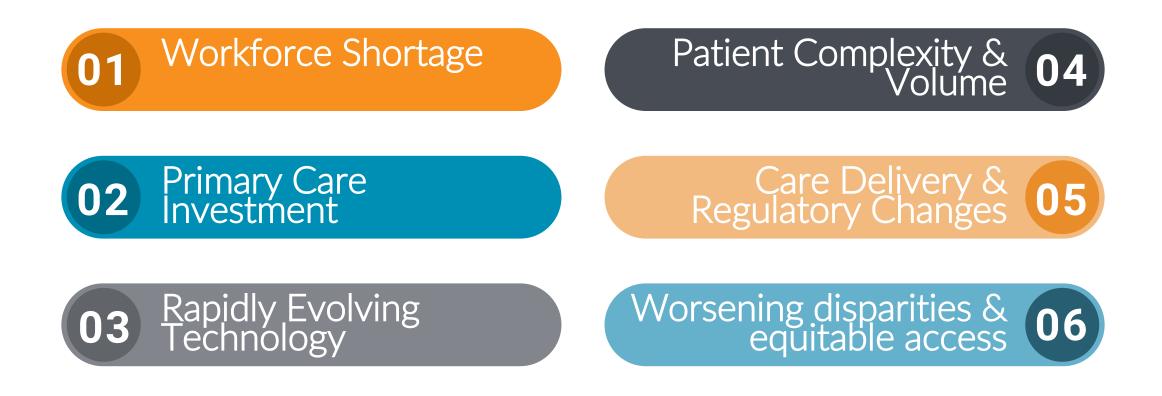
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# CHALLENGES FACING FAMILY MEDICINE

AMERICAN ACADEMY OF FAMILY PHYSICIANS

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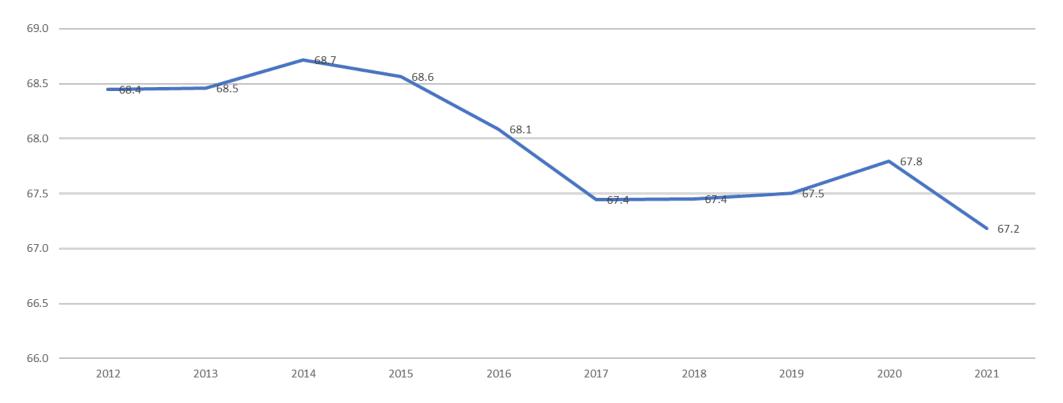
### Margot's Top Challenges Facing FM\*



\*Not in order of importance or impact

### **US Primary Care Workforce is Shrinking**

Primary Care Physicians Per 100,000 Population

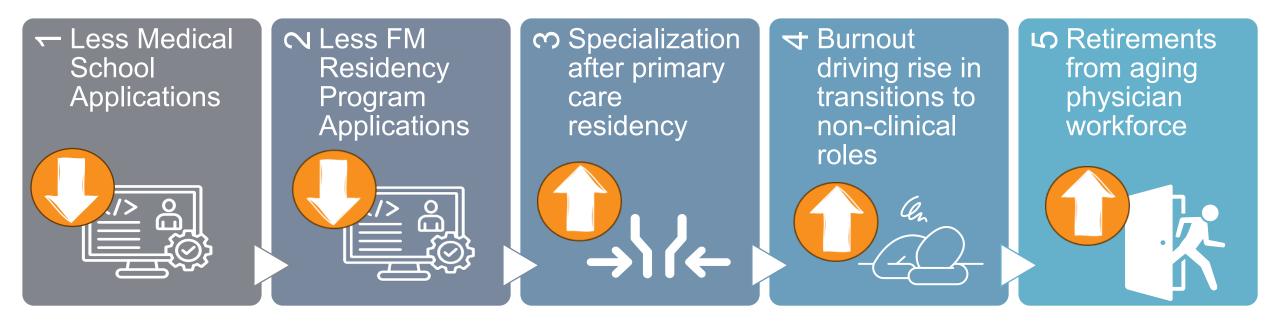


Analyses of American Medical Association Masterfile (2012-2021), Center for Medicare and Medicaid Services Physician and Other Practitioners data (2012-2021), and the American Community Survey Five-Year Summary Files (2012-2021)

Notes: Primary care specialties included family medicine, general practices, internal medicine, geriatrics, pediatrics, and osteopathy.

Slide adapted from Yalda Jabbarpour, MD

# What is Going On?



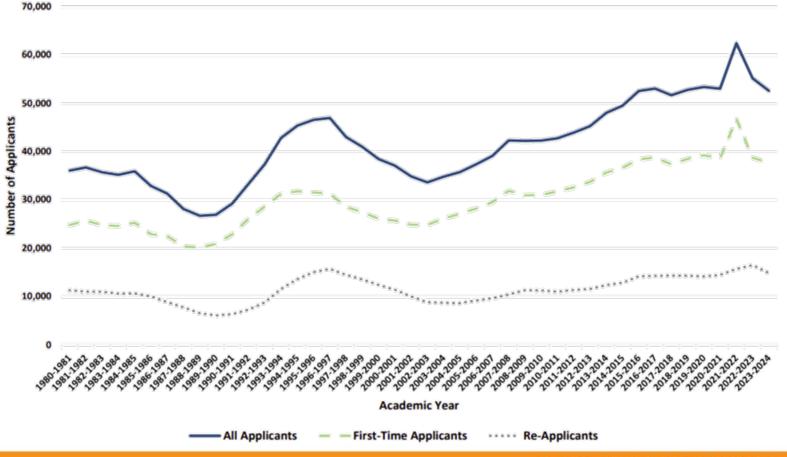
← Less Medical School Applications



# **Less People Choosing Medicine**

Chart 1: Applicants, First-Time Applicants, and Repeat Applicants to U.S. Medical Schools, 1980-1981 through 2023-2024

The graph below displays the number of applicants, first-time applicants, and repeat applicants to U.S. medical schools from academic year 1980-1981 through 2023-2024.



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AAMC 2023 FACTS: Applicants and Matriculants Data | https://www.aamc.org/data-reports/students-residents/data/2023-facts-applicants-and-matriculants-data

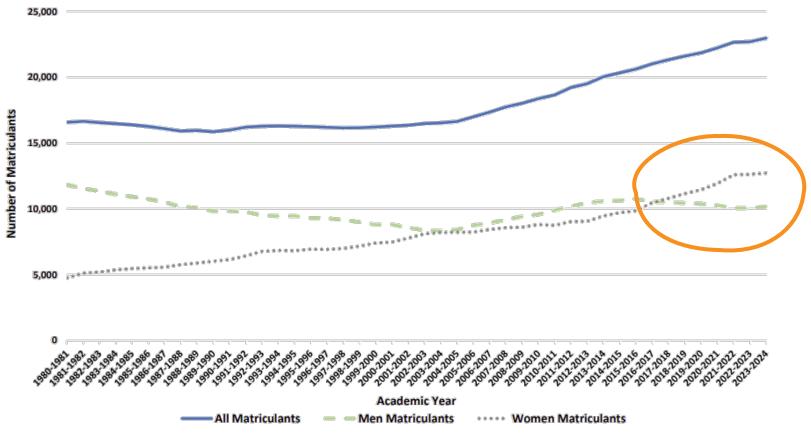
← Less Medical School Applications



### Yet Larger Medical School Classes

### Chart 3: Matriculants to U.S. Medical Schools by Gender, Academic Years 1980-1981 through 2023-2024

The graph below displays the number of matriculants to U.S. medical schools by gender from academic year 1980-1981 through 2023-2024. Matriculants who selected "Another Gender Identity" and declined to report gender are only reflected in "All Matriculants."



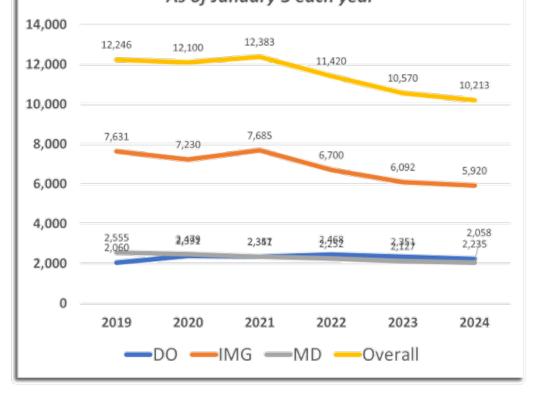
#### AMERICAN ACADEMY OF FAMILY PHYSICIANS

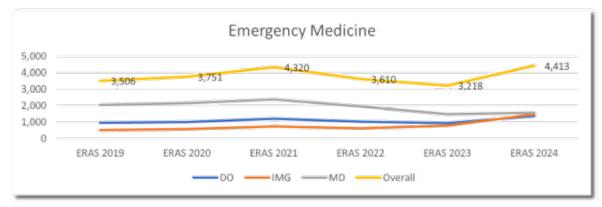
AAMC 2023 FACTS: Applicants and Matriculants Data | https://www.aamc.org/data-reports/students-residents/data/2023-facts-applicants-and-matriculants-data



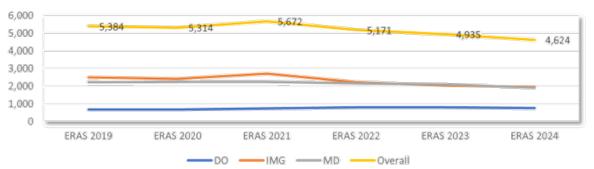


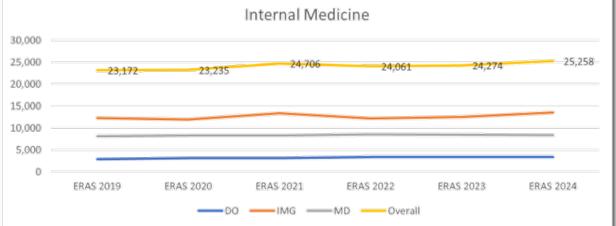
#### Applicants to Family Medicine Residencies for 2019 - 2024 Match Seasons As of January 3 each year







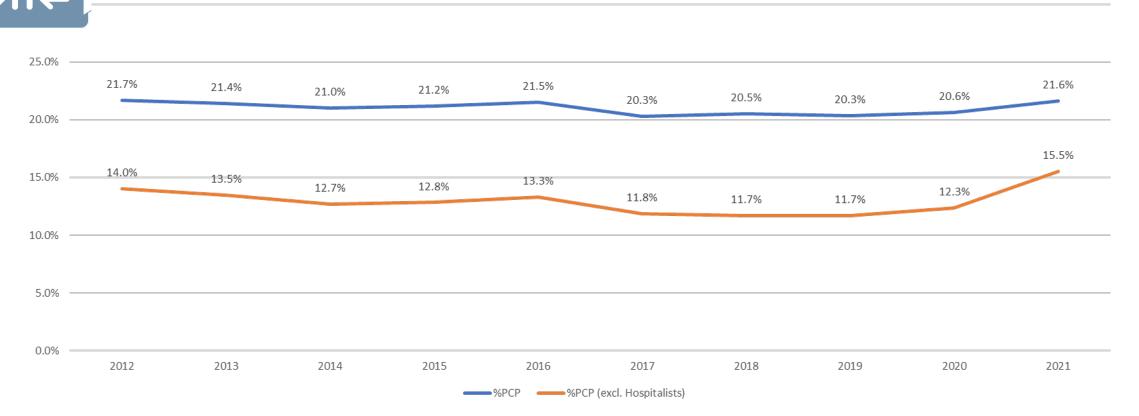




#### AMERICAN ACADEMY OF FAMILY PHYSICIANS

### $\infty$ Specialization after primary **Residency** $\neq$ **Practice in Primary Care**

Percentage of Physicians Entering Primary Care



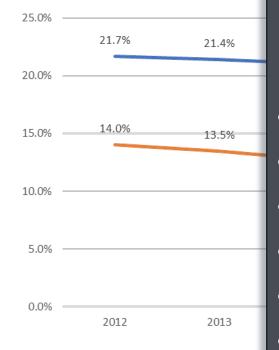
Data Source: Analyses of the 2023 American Medical Association Historical Residency File, the 2023 American Medical Association Masterfile, and the 2012-2021 Center for Medicare and Medicaid Services Physician and Other Practitioners data.

Notes: Primary care specialties included family medicine, general practices, internal medicine, geriatrics, pediatrics. Specialty for Doctors of Osteopathy (DOs) are not always included in the American Medical Association Masterfile, so these data may be an underestimation of the true workforce. (see limitations in Appendix for more details)

care residency

#### ∽ Specialization after primary care residency

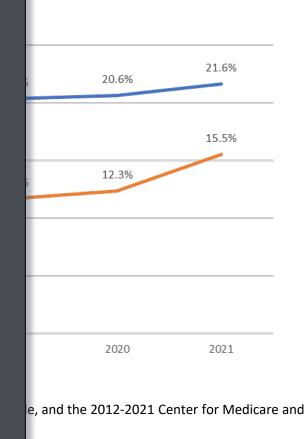
# **Residency** ≠ **Practice** in **Primary Care**



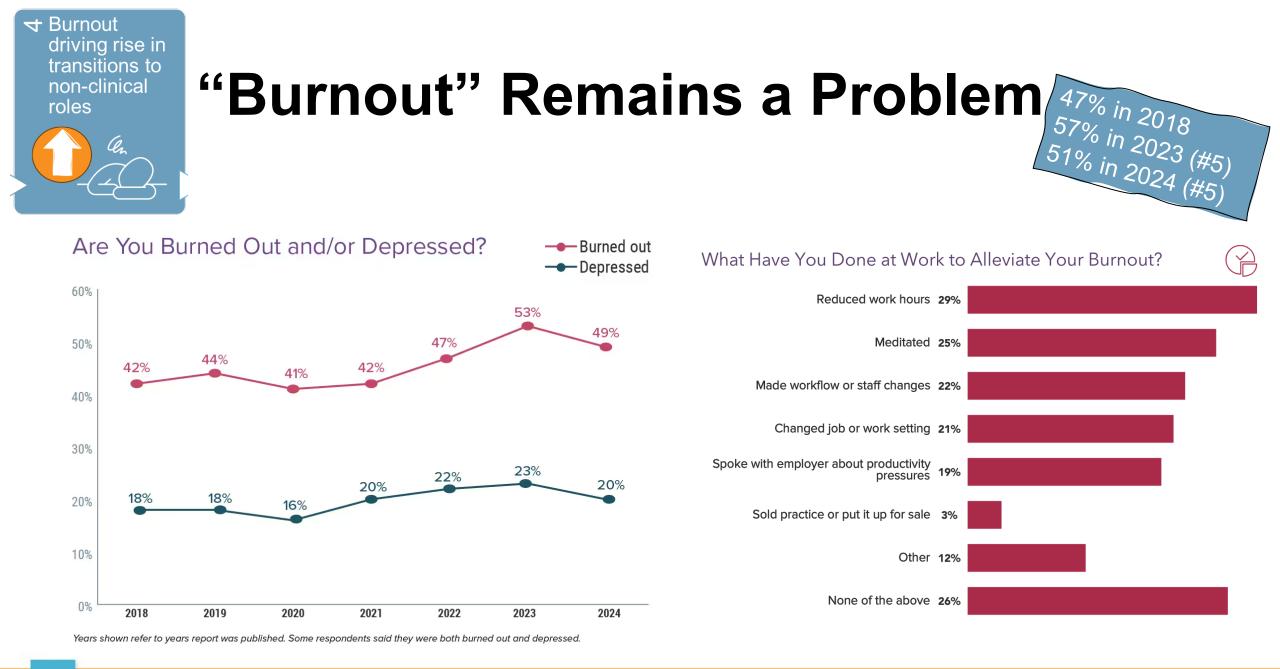
Data Source: Analyses of the 2023 Amer Medicaid Services Physician and Other P Notes: Primary care specialties included American Medical Association Masterfile.

### Where do FM Docs go?

- Hospitalists
- Urgent Care
- Telemedicine
- Part-time primary care
- Sports Medicine
- Lifestyle/Obesity Medicine



f Osteopathy (DOs) are not always included in the nore details)



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https://www.medscape.com/slideshow/2023-lifestyle-burnout-6016058#3 https://www.medscape.com/slideshow/2024-lifestyle-burnout-6016865#1



### **Doctors Want to Leave**

### How Soon Do You Think You Will Switch to a Nonclinical Career?

Within the next 6 months	15%
Within the next 7-12 months	19%
Within 2-3 years	24%
Within 4-5 years	14%
More than 5 years from now	6%
I don't have a timeline	18%
I may never make the switch	4%

#### **Demographics by Specialty**

Family Medicine	22%	Critical Care	1%
Internal Medicine	14%	Endocrinology	1%
Emergency Medicine	<b>9</b> %	Otolaryngology	1%
Pediatrics	<b>7</b> %	Pathology	1%
Anesthesiology	6%	Dermatology	1%
Ob/Gyn	5%	Urology	1%
Psychiatry	4%	Plastic Surgery/Aesthetic Medicine	1%
Radiology	2%	HIV/Infectious Diseases	1%
Surgery, General	2%	Oncology	1%
Orthopedic Surgery	2%	Allergy & Immunology	1%
Physical Medicine & Rehabilitation	2%	Orthopedics	< <b>1</b> %
Neurology	2%	Neurological Surgery	< <b>1</b> %
Surgery, Specialized	2%	Rheumatology	< <b>1</b> %
Cardiology	<b>1</b> %	Pulmonary Medicine	< <b>1</b> %
Public Health & Preventive Medicine	<b>1</b> %	Transplant Surgery	< <b>1</b> %
Gastroenterology	<b>1</b> %	Hematology	< <b>1</b> %
Ophthalmology	<b>1</b> %	Medical Genetics	< <b>1</b> %
Nephrology	<b>1</b> %	Diabetes	< <b>1</b> %

### What Nonclinical Careers Are You Considering?

.

Education/teaching	<b>42</b> %
Healthcare business companies	34%
Writing	<b>27</b> %
Pharmaceutical company	20%
Technology	<b>20</b> %
Hospital leadership	<b>17</b> %
Law	8%
Not sure	13%

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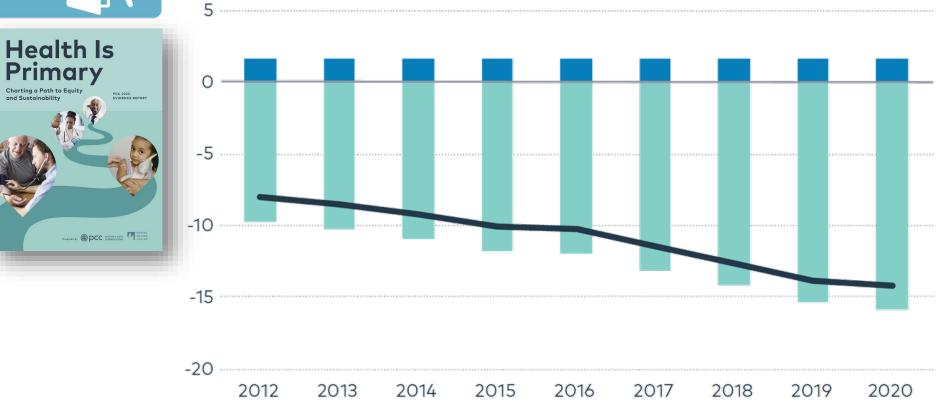
https://www.medscape.com/slideshow/2021-nonclinical-careers-6014472#9

ດ Retirements from aging physician workforce



### Inflow and Outflow, Primary Care Physicians per 100,000 Population, 2012–2020 (with Physician Retirement at Age 65)

Inflow per 100,000 📃 Outflow at age 65 per 100,000 🛛 🖛 Net at age 65 per 100,000



Data Source: American Medical Association Physician Masterfile 2012–2020; U.S. Census 2012–2020

Notes: As for PCPs, inflow was calculated as the number of PCPs (per 100,000 population) entering the workforce after completion of their fields training program, while outflow was calculated as the number of PCPs retiring at age 65.

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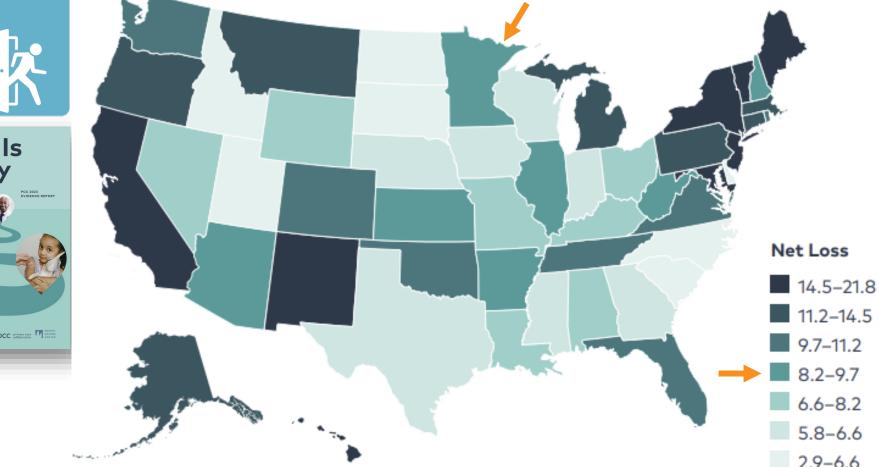
https://thepcc.org/sites/default/files/resources/pcc-evidence-report-2023.pdf?utm\_source=bitly&utm\_medium=link&utm\_campaign=2023\_evidence

ເດ Retirements from aging physician workforce



<text>

### Net Loss of Primary Care Clinicians (DO, MD, NP, PA) per 100,000 Population, per State, 2019



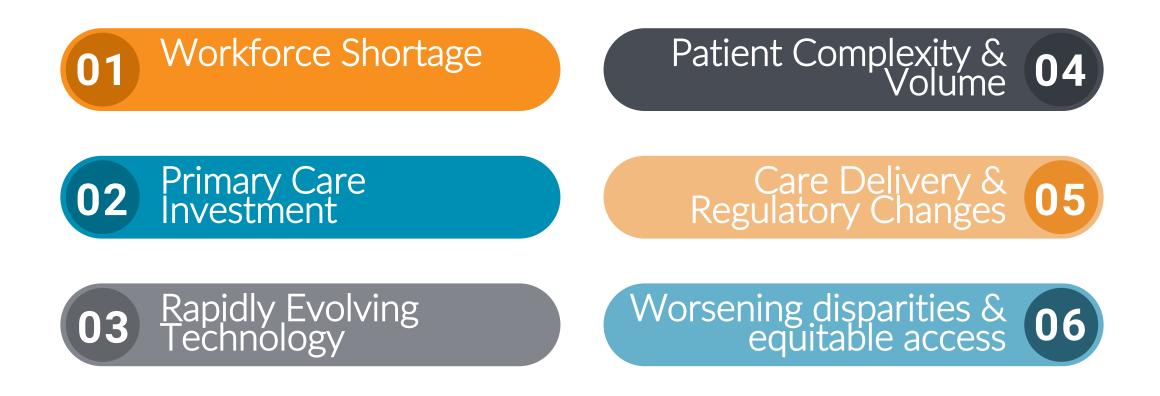
Data Source: American Medical Association Physician Masterfile; Medicare Provider Utilization and Payment Data: Physician and Other Supplier Public Use File; U.S. Census

Notes: Primary Care Clinicians include PCPs, NPs, and PAs. As for PCPs, inflow was calculated as the number of PCPs (per 100,000 population) entering the workforce after completion of their fields training program, while outflow was calculated as the number of PCPs retiring at age 65. As for NPs and PAs, inflow and outflow were identified based on Medicare billing such that we assumed someone billing for the first time was a new provider and when someone no longer billed for at least two consecutive years we assumed they were no longer providing those services.

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https://thepcc.org/sites/default/files/resources/pcc-evidence-report-2023.pdf?utm\_source=bitly&utm\_medium=link&utm\_campaign=2023\_evidence

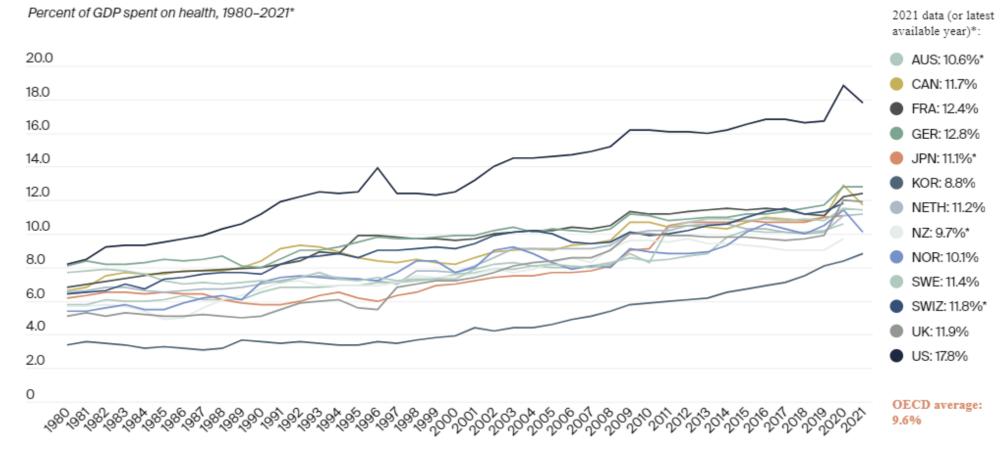
### Margot's Top Challenges Facing FM\*



\*Not in order of importance or impact

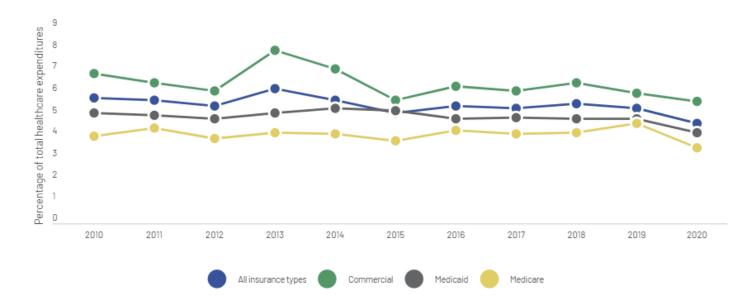
### We Spend a lot on Healthcare

The U.S. is a world outlier when it comes to health care spending.



# **Just not in Primary Care**

Figure 1: Primary Care Spending (Narrow Definition) from 2010 to 2020



Data Source: Analyses of Medical Expenditure Panel Survey (MEPS), 2010-2020. MEPS was redesigned in 2018. Data on ambulatory care expenditures derived from the consolidated, office-based, and outpatient event files. See Appendix B for details. Notes: The primary care narrow definition is restricted to primary care physicians only. The primary care specialties included family medicine, general practice, internal medicine, pediatrics, geriatrics, and osteopaths.

### THE HEALTH OF US PRIMARY CARE, 2024 Minnesota

BY RADHIKA LADDHA, YALDA JABBARPOUR, MARK CARROZZA, ANURADHA JETTY, HOON BYUN AND JEONGYOUNG PARK

A 2021 National Academies of Science Engineering and



Medicine (NASEM) report called for tracking progress on its recommendations for implementing high-guality primary care in the United States. Informed by the NASEM recommendations and an advisory committee of key stakeholders, the second annual primary care scorecard co-funded by the Milbank Memorial Fund and The Physicians Foundation and developed by the Robert Graham Center tracks national performance on key primary care indicators tied to these recommendations. This fact sheet offers state-level data for Minnesota on measures for which data were available. Further details on the methods, measures, and recommendations are available in the Scorecard Appendix.



- 2 Financing
- 3 Access
- 5 Training/Workforce
- 7 Research

Milbank 🖣



CENTER

https://www.milbank.org/primary-care-scorecard/

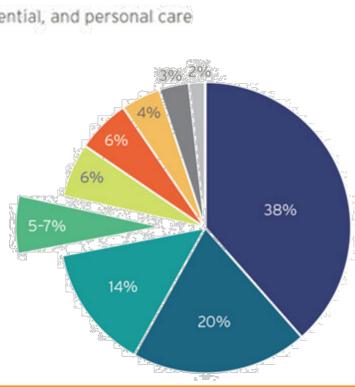
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https://www.milbank.org/publications/health-of-us-primary-care-a-baseline-scorecard/i-financing-the-united-states-is-underinvesting-in-primary-care/

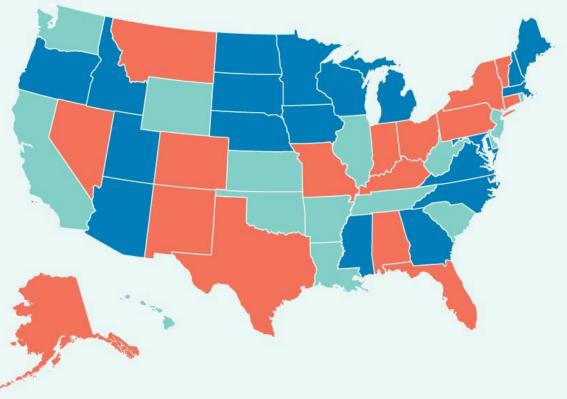
### Health Care Spending

#### Hospital care

- All other physician and professional services
- Prescription drugs and other medical nondurables
- Primary care
- Nursing home care
- Other health, residential, and personal care
- Dental services
- Home health care
- Medical durables



### Primary Care Spending By State



- Top-Performing States (5.41%-9.48%)
- Medium-Performing States (4.28%-5.38%)
- Bottom-Performing States (3.14%-4.26%)

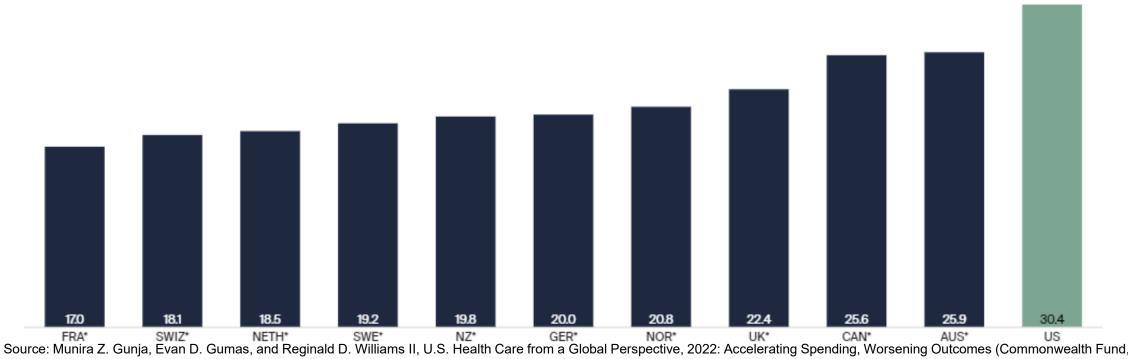
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https://thepcc.org/sites/default/files/resources/pcmh evidence report 2019.pdf https://thepcc.org/resource/primary-care-spending-high-stakes-low-investment-0

# And it isn't that we are just not sick...

### Adults in the U.S. are the most likely to have multiple chronic conditions.

Percent of adults age 18 and older who have multiple chronic conditions



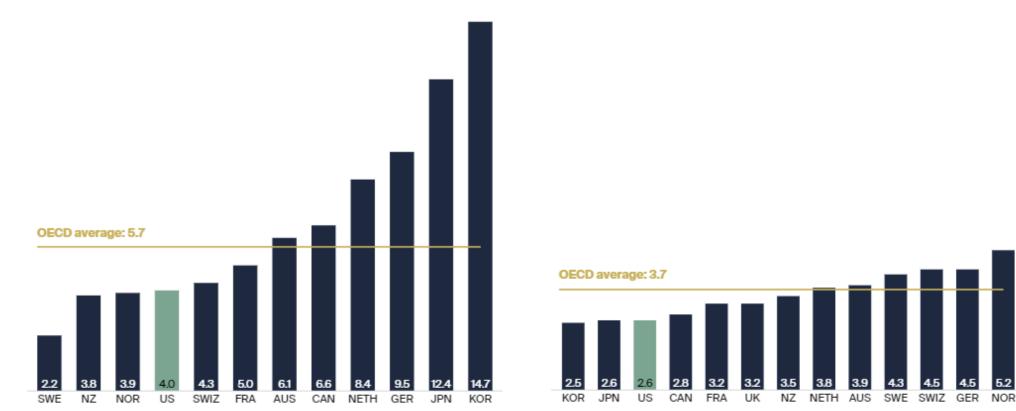
Jan. 2023). https://doi.org/10.26099/8ejy-yc74

### We Go to the Doctor Office Less Often

The U.S. has among the lowest rates of physician visits and practicing physicians.

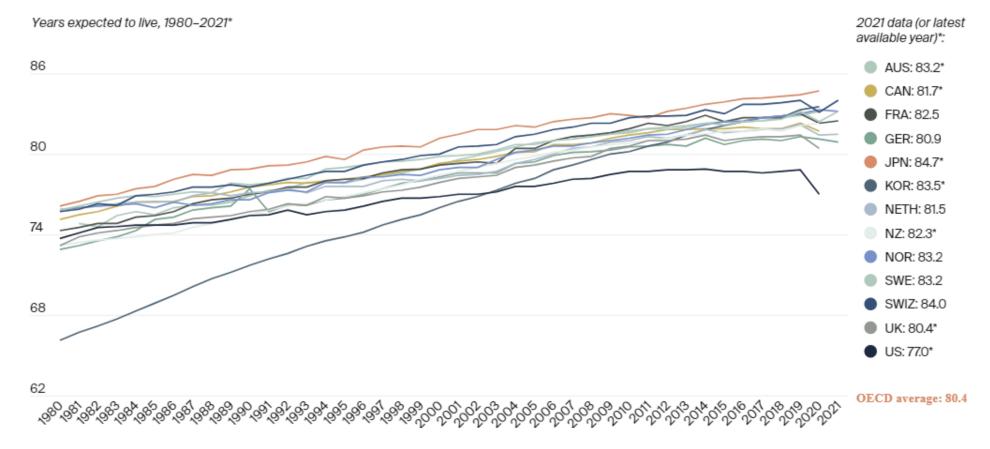
Physician consultations in all settings per capita

Practicing physicians per 1,000 population



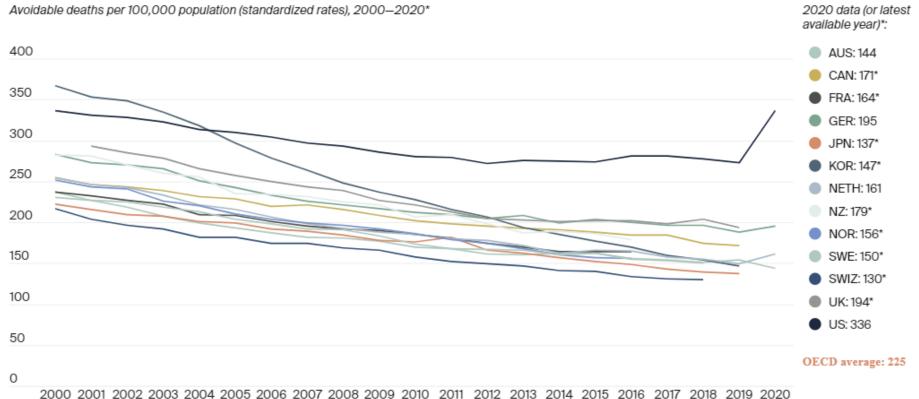
### So Of Course We Get Dismal Outcomes

U.S. life expectancy at birth is three years lower than the OECD average.



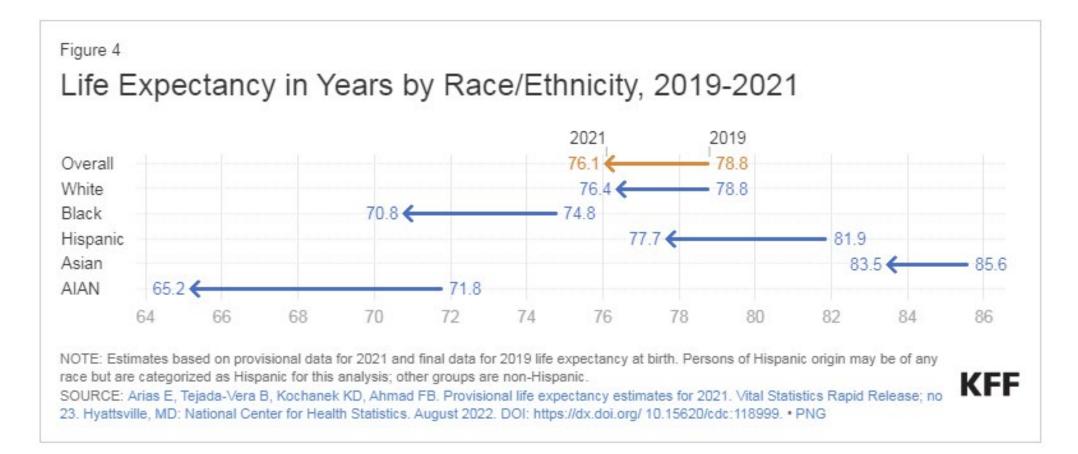
## We Even Die From Avoidable Things More

Avoidable deaths per 100,000 population in the U.S. are higher than the OECD average.



2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

### **Our Dismal Outcomes Show Disparities**



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https://www.kff.org/racial-equity-and-health-policy/issue-brief/disparities-in-health-and-health-care-5-key-question-and-answers/

# **Primary Care Access = Longer Lives**

#### **Original Investigation**

February 18, 2019

### Association of Primary Care Physician Supply With Population Mortality in the United States, 2005-2015

Sanjay Basu, MD, PhD<sup>1,2,3</sup>; Seth A. Berkowitz, MD, MPH<sup>4</sup>; Robert L. Phillips, MD, MSPH<sup>5</sup>; et al

» Author Affiliations | Article Information

JAMA Intern Med. 2019;179(4):506-514. doi:10.1001/jamainternmed.2018.7624

### **Key Points**

Question What is the association between primary care physician density and population-level mortality?

**Findings** In this epidemiological study of US population data, every 10 additional primary care physicians per 100 000 population was associated with a 51.5-day increase in life expectancy. However, from 2005 to 2015, the density of primary care physicians decreased from 46.6 to 41.4 per 100 000 population.

**Meaning** Greater primary care physician supply was associated with improved mortality, but per capita primary care physician supply decreased between 2005 and 2015.

FREE

Disease and Physician Type	Change in Mortality per Million Population, (95% CI)
Cardiovascular	
Primary care	-30.4 (-52.4 to -8.4)
Cardiologist	-49.4 (-76.8 to -22.0)
Cancer	
Primary care	-23.6 (-35.0 to -12.3)
Oncologist	-14.6 (-32.2 to 3.0)
Respiratory tract	
Primary care	-8.8 (-15.3 to -2.2)
Pulmonologist	-10.5 (-20.6 to -0.4)
Infectious	
Primary care	-0.5 (-4.7 to 3.7)
Infectious diseases specialist	1.3 (-7.2 to 9.8)
Substance/injury	
Primary care	-3.2 (-8.4 to 2.1)
Psychiatrist/substance specialist	0.7 (-2.5 to 3.8)

Change in Mortality per Million Population (95% CI)

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https://jamanetwork.com/journals/jamainternalmedicine/fullarticle/2724393

# Access is Declining

- Reason 1: The primary care workforce is not growing fast enough to meet population needs.
- Reason 2: The number of trainees who enter and stay on the professional **pathway to primary care practice** is too low, and too few primary care residents have community-based training.
- Reason 3: The US continues to **underinvest in primary care**.
- Reason 4: Technology has become a burden to primary care.
- Reason 5: **Primary care research** to identify, implement, and track novel care delivery and payment solutions is lacking.

### No One Can See You Now:

Five Reasons Why Access to Primary Care Is Getting Worse (and What Needs to Change)



BY YALDA JABBARPOUR, ANURADHA JETTY, HOON BYUN, ANAM SIDDIQI, STEPHEN PETTERSON, AND JEONGYOUNG PARK, ROBERT GRAHAM CENTER

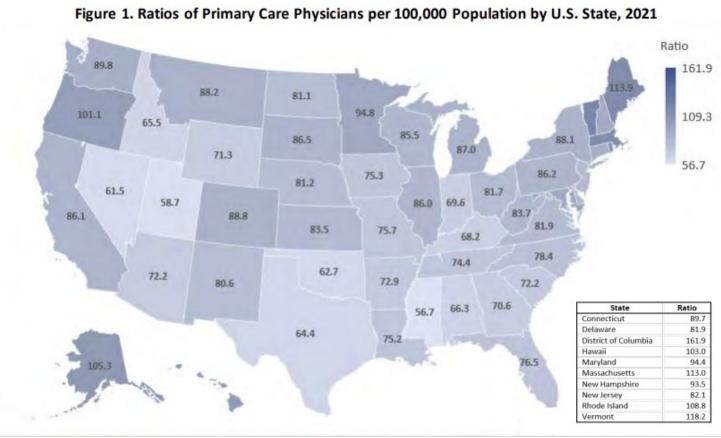




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https://www.milbank.org/publications/the-health-of-us-primary-care-2024-scorecard-report-no-one-can-see-you-now/

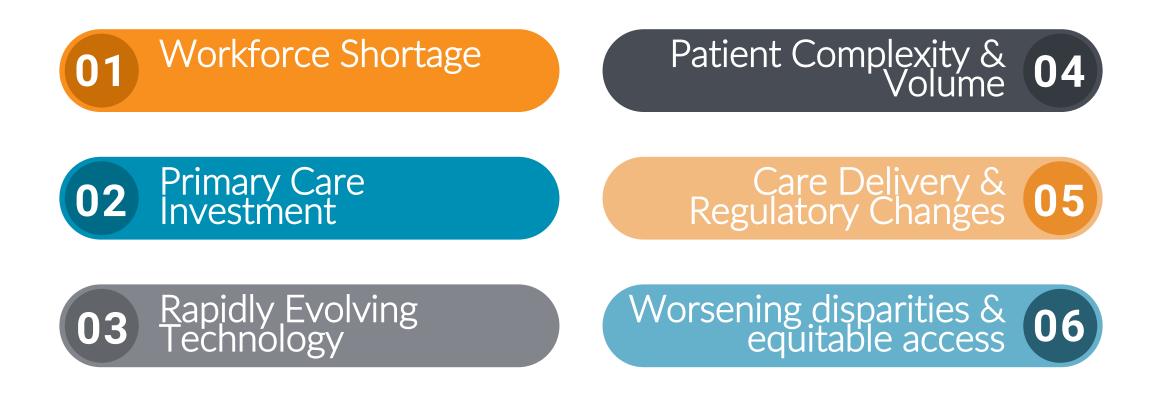
# Rural and Low-Income Communities are Hit Hardest



Source: 2021 AMA Physician Masterfile and the U.S. Census Bureau's State Population Totals: 2020-2022 (census.gov).

- In 2021 7.3% of U.S. counties did not have a primary care physician at all. About 5% of rural counties, mostly noncore counties, have no family physicians.
- National ratio is 80.8 per 100K population but is it maldistributed with shortages in communities of greatest need most often.

## Margot's Top Challenges Facing FM\*



\*Not in order of importance or impact

As a medical specialty with significant depth and breadth of experiences and expertise, family medicine is perfectly positioned to lead and support innovative initiatives in primary care technology"

- Health IT Tools beyond the EMR
- Big Data
- Primary Care Data Models
- Quality Measures
- Practice Technology
- Patient Technology



### **HHS Public Access**

Author manuscript *Fam Med.* Author manuscript; available in PMC 2016 September 01.

Published in final edited form as: *Fam Med.* 2015 September ; 47(8): 628–635.

### A Family Medicine Health Technology Strategy for Achieving the Triple Aim for US Health Care

Dr. Robert L. Phillips Jr, MD, MSPH, Dr. Andrew W. Bazemore, MD, MPH, Dr. Jennifer E. DeVoe, MD, DPhil, Dr. Thomas J. Weida, MD, Dr. Alex H. Krist, MD, MPH, Dr. Michael F. Dulin, MD, PhD, and Dr. Frances E. Biagioli, MD

The American Board of Family Medicine, Lexington, KY (Dr Phillips); The Robert Graham Center, American Academy of Family Physicians, Washington, DC (Dr Bazemore); Oregon Health & Science University (Drs DeVoe and Biagioli) and OCHIN, Inc, Portland, OR (Dr DeVoe); College of Community Health Sciences, University of Alabama (Dr Weida); Virginia Commonwealth University (Dr Krist); and Carolinas HealthCare System (Dr Dulin)

#### **BACKGROUND AND OBJECTIVES**

Health information technology (health IT) and health technology, more broadly, offer tremendous promise for connecting, synthesizing, and sharing information critical to improving health care delivery, reducing health system costs, and achieving personal and community health. While efforts to spur adoption of electronic health records (EHRs) among US practices and hospitals have been highly successful, aspirations for effective data exchanges and translation of data into measureable improvements in health outcomes remain largely unrealized. There are shining examples of health enhancement through new technologies, and the discipline of family medicine is well poised to take advantage of these innovations to improve patient and population health. The Future of Family Medicine led to important family medicine health IT initiatives over the past decade. For example, the American Academy of Family Physicians (AAFP) Center for Health Information Technology and the Robert Graham Center provided important leadership for

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https://www.ncbi.nlm.nih.gov/pmc/articles/PMC4926766/pdf/nihms794468.pdf

### **Editorials** Is Artificial Intelligence the Key to Reclaiming Relationships in Primary Care? Winston Liaw, MD, MPH, and Ioannis A. Kakadiaris, PhD, University of Houston, Houston, Texas

Zhou Yang, PhD, MPH, American Board of Family Medicine, Lexington, Kentucky

It's 2030. Your next patient is Mrs. Jones, a 60-year-old with heart failure. A computer program that simulates human conversation, or a chatbot, scheduled the visit after asking the patient questions and noting that weight measurements from her internet-connected scale had been increasing. She enrolled in a heart failure management program when an artificial intelligence (AI) prediction tool identified her as being at high risk of an exacerbation this year. In addition to using the smart scale, a social worker, pharmacist, and dietitian ensure that the patient has everything she needs to manage her heart

You walk into the room and hug her with both arms because you are not bringing your laptop failure. to the encounter. You talk about her son, who recently died from cancer. During the encounter, an AI program that analyzes facial expressions by using video images recommends that you screen Mrs. Jones for depression. When answering the questions, she cries, recalling the sadness that has accompanied her son's death. You do not feel rushed because a program powered by AI is writing your notes and sending prescriptions for the

Over the past decade, AI (i.e., technologies that medications you adjust. perform tasks that normally require human intel-

ligence) has been integrated into clinical decision support systems to provide timely information at the point of care and inform medical decisionmaking 12 Although this sounds like science fic-

and reduce the time spent on documentation by 62% (from 13.5 to five minutes).4 Chatbots compile symptoms to triage patients and can ensu that patients access primary care in a tim manner. AI interprets smartphone images assist with the diagnosis of skin lesions and cal

reduce unnecessary referrals.5 Physicians are turning to AI because the com-

puterization of health care has led to an avalanche of data and rising rates of burnout. With primary care physicians spending more time on documentation in electronic health records than on face time with patients,<sup>6</sup> there is a disconnect between the healers we want to be and the data managers we have become. As AI performs tasks amenable to automation, the hope is that family physicians can focus on the responsibilities that cannot be easily replicated, such as building relationships, weighing preferences, and managing

Although AI has the potential to be the solucomplexity.2 tion that primary care needs to reclaim relationships, it could just as easily make things worse by leading to endless alerts, nonsensical notes, misdiagnoses, and data breaches. Critics argue that AI is already worsening disparities and magnifying biases. For instance, one study found that an algorithm trained on insurance claims was biased against Black patients.8 Despite having more comorbidities than White patients, Black patients were less likely to be referred to a care management program. Black patients have hisPhysicians are turning to AI because the computerization of health care has led to an avalanche of data and rising rates of burnout. With primary care physicians spending more time on documentation in electronic health records than on face time with patients, there is a disconnect between the healers we want to be and the data managers we have become."

Competencies for the Use of Artificial Intelligence in Primary Care

Winston Liaw, MD, MPH Jacqueline K. Kueper<sup>2,3</sup> Steven Lin, MD4 Andrew Bazemore, MD, MPH<sup>s</sup> Ioannis Kakadiaris, PbD\* Department of Health Systems and Population Health Sciences, University of Houston Tilman J. Fertitta Family College of Medicine, Houston,

Department of Epidemiology and Biostatistics, Western University Schulich School of Medicine & Dentistry, Ontario, Canada

Department of Computer Science, Western University Faculty of Science, Ontario, Canada "Stanford Healthcare AI Applied Research Team, Division of Primary Care and Population Health, Department of Medicine, Stanford University School of Medicine, Stanford, California

<sup>5</sup>Center for Professionalism and Value in Health Care, Washington, DC Department of Computer Science, University of Houston, Houston, Texas



Conflicts of interest: W.L. received a gift from Humana, Inc. J.K.K. is participating in a fellowship sponsored by the College of Family Physicians of Canada and AMS Healthcare. A.B. is an employee of the American Board of Family Medicine I.K. is a Board Member of the American Board of Artificial Intelligence in Medicine. S.L. has no conflicts of interest to declare.

#### CORRESPONDING AUTHOR

University of Houston College of Medicine

The artificial intelligence (AI) revolution has arrived for the health care sector and is penetrating the far-reaching but perpetually underfinanced primary care platform. Al has the potential to facilitate the achievement of the Quintuple Aim (better patie on the potentium to facilitate the achievement of the Quintuple Alm (better pare comes, population health, and health equity at lower costs while preserving clinicia being), inattention to primary care training in the use of Al-based tools risks the of effects, imposing harm and exacerbating inequalities. The impact of Al-based tool these aims will depend heavily on the decisions and skills of primary care clinician fore, appropriate medical education and training will be crucial to maximize poter efits and minimize harms. To facilitate this training, we propose 6 domains of con for the effective deployment of AI-based tools in primary care: (1) foundational k (what is this tool?), (2) critical appraisal (should I use this tool?), (3) medical decis ing (when should I use this tool?), (4) technical use (how do I use this tool?), (5) I communication (how should I communicate with patients regarding the use of th and (6) awareness of unintended consequences (what are the "side effects" of th Integrating these competencies will not be straightforward because of the breac knowledge already incorporated into family medicine training and the constant technological landscape. Nonetheless, even incremental increases in Al-relevant may be beneficial, and the sooner these challenges are tackled, the sooner the care workforce and those served by it will begin to reap the benefits.

Ann Fam Med 2022;20:559-563. https://doi.org/10.1370/afm.2887

#### INTRODUCTION

The artificial intelligence (Al) revolution is here, and primary car must adapt.<sup>13</sup> This call for change follows the years of unrealiz electronic health records (EHRs), an era that has caused prima ciactionic receive (carries), an era chac has caused prima cians to regard Al with skepticism.<sup>4</sup> In addition to privacy and liabilit critics argue that Al can magnify existing biases, is not generalizable, over time.<sup>5,4</sup> These shortcomings underscore the need to train prima cians to competently work with Al to advance the Quintuple Aim of outcomes, population health, and health equity, at lower costs while nician well-being.<sup>9</sup> To accomplish this goal, our workforce needs ad edge and skills so that AI can support the primary care functions of

coordination, timeliness, and comprehensiveness, 10,11 Without training, this goal will not be achieved, risking harm in

intended benefits. Al-based tools will be deployed without rigorous created absent specification for the unique needs of primary care. I be compromised, and clinicians will become dissatisfied, leading te greater fragmentation, and more burnout. To avoid this predicame clinicians must understand basic principles and have opportunities Al, similar to learning how to use a stethoscope or ultrasound. Tr essential for primary care, the United State's largest health care d Because of its coordinating function and whole-person approach thesizes data across a fragmented health system. Interpreting the data streams is demanding and a source of burnout.<sup>11</sup> Given this groups such as the American Board of Family Medicine, the Am proops and as an one near avera or renerry producine, are out Family Diversione and the College of Family Diversione of Cam

Six Competencies for Physicians Who Wish to Properly Use Artificial Intelligence in the Primary Care Setting Proposed domains of competency for the effective deployment of Artificial Intelligence tools in the health care setting



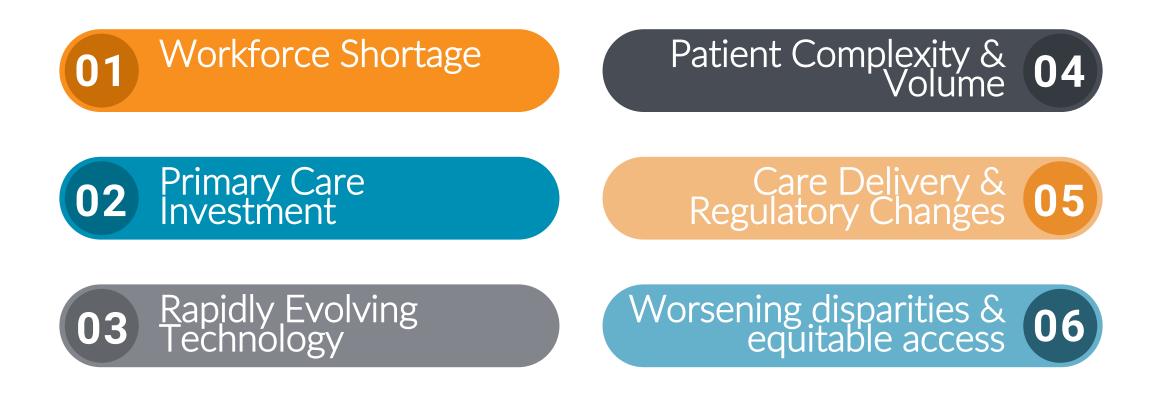
Source: Liaw W, et al. Competencies for the Use of Artificial Intelligence in Primary Care. AnnFamMed. 2022.



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https://www.annfammed.org/content/annalsfm/20/6/559.full.pdf

### Margot's Top Challenges Facing FM\*

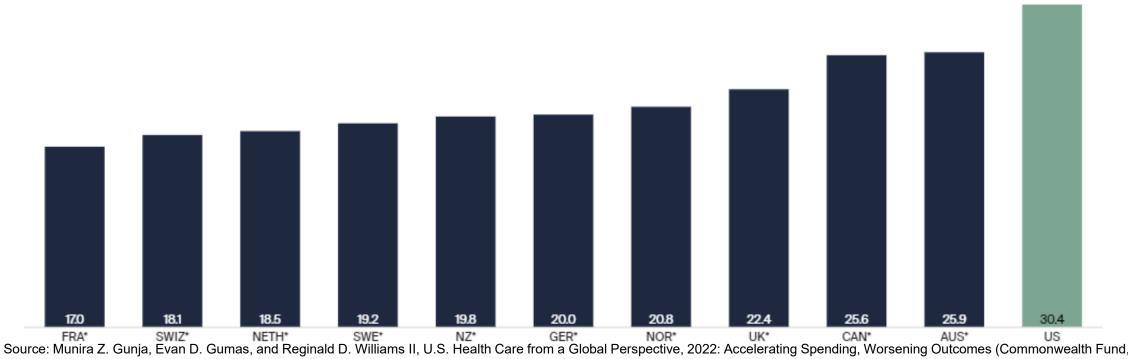


\*Not in order of importance or impact

# And it isn't that we are just not sick...

### Adults in the U.S. are the most likely to have multiple chronic conditions.

Percent of adults age 18 and older who have multiple chronic conditions



Jan. 2023). https://doi.org/10.26099/8ejy-yc74

### Percent distribution of complex visits, by time-based visit levels and type of specialty, 2013–2016.

(45.7)

(44.6)

(40.4)

(38.1)

(40.5)

(47.2)

(43.6) (42.0)

(45.9)

(38.9)

(33.7)

(32.4)

(22.3)

(23.3)

(25.0)

(22.6)

(52.3)

(57.9)

(58.5)

(61.7)

(61.7)

(46.7)

(45.8)

(49.0)

(48.9)

(55.2)

(53.3)

(41.1)

(40.9)

(42.6)

(26.5)

(33.1)

(35.2)

(33.5)

(29.7)

(26.8)

(25.4)

(29.5)

(24.0)

(47.7)

(56.5)

		by this	Nuov
Differences in the Complexity of Office Visits by Physician in the NAMCS 2013–2016	FM&GP	<15 min 15-24 min 25-39 min ≥40 min	
Specially. IV. Construction of the services of	IM	<15 min 15-24 min 25-39 min ≥40 min	
<b>BACKGROUND:</b> Specialty-to-specialty variance codes outpatient evaluation and management service codes outpa	Neurology	<15 min 15-24 min 25-39 min ≥40 min	
among spectral       ompare the complexity <b>OBJECTIVE:</b> To compare the complexity of visits to         cians whose incomes are largely dependent on         and management services to the complexity of visits to         and management services are largely dependent on         abvisicians whose incomes are largely dependent on         abvisicians whose incomes are largely dependent on	Dermatology	<15 min 15-24 min 25-39 min ≥40 min	
procedures. <b>DESIGN, SETTING, AND PARTICIPANTS:</b> We analyzed <b>DESIGN, SETTING, AND PARTICIPANTS:</b> We analyzed <b>DESIGN, SETTING, AND PARTICIPANTS:</b> We analyzed S3.670 established patient outpatient visits reported by physicians in the National Ambulatory Medical Care Sur- physicians in the National Ambulatory Medical Care Sur-	Ophthalmology	<15 min 15-24 min 25-39 min ≥40 min	
Conclusion	Orthopedic Surgery	<15 min 15-24 min 25-39 min ≥40 min	

High Med VolumeHigh Diagnosis Volume

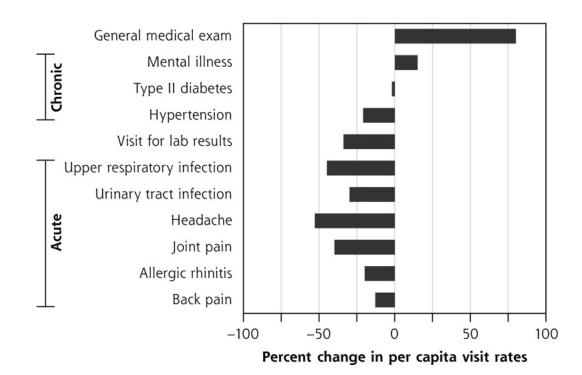
### Within the same duration visits, specialties whose incomes depend more on evaluation and

management codes on average addressed more clinical issues and managed more

medications than specialties whose incomes are more dependent on procedures.

https://link.springer.com/article/10.1007/s11606-019-05624-0/figures/2

## Trends show a decrease in acute care visits; increase in complexity of visits for physicians



Visit Characteristics Per Primary Care Visit, 2008-2015

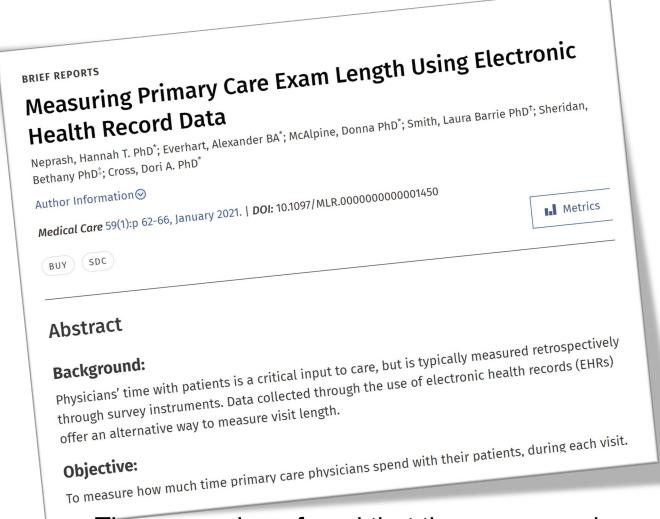
	2008 <u>a</u>	2015ª	Percent Change <sup>b</sup>	8-Year Trend≌ (95% CI)
Mean visit duration, min <sup><u>d</u></sup>	19.3	21.6	12	2.4 (1.1-3.8)
Mean diagnoses, No.ª	2.0	2.3	15	0.30 (0.16-0.43)
Mean medications, No. $^{\underline{f}}$	3.1	3.9	26	0.82 (0.59-1.1)
Mean preventive services, No. <sup>g</sup>	0.34	0.59	76	0.24 (0.12-0.36)
Mean procedures, No. <u><sup>h</sup></u>	0.06	0.08	33	0.02 (0.01-0.03)

ROBERT

NACMS = National Ambulatory Medical Care Survey.



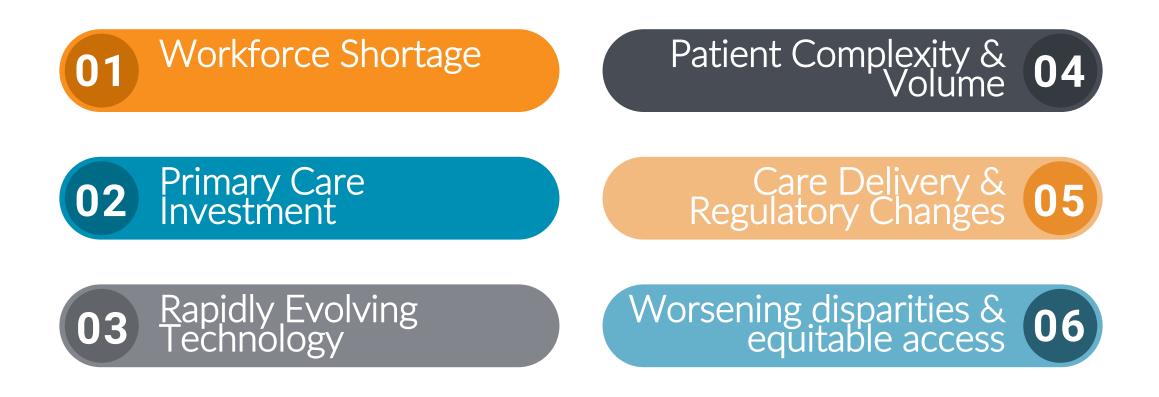
Rao A, Shi Z, Ray KN, Mehrotra A, Ganguli I. National Trends in Primary Care Visit Use and Practice Capabilities, 2008-2015. Ann Fam Med. 2019 Nov;17(6):538-544. doi: 10.1370/afm.2474. PMID: 31712292; PMCID: PMC6846275.



Primary care physicians spend an average of 18.0 minutes with their patients, according to a study published in the January issue of *Medical Care*.

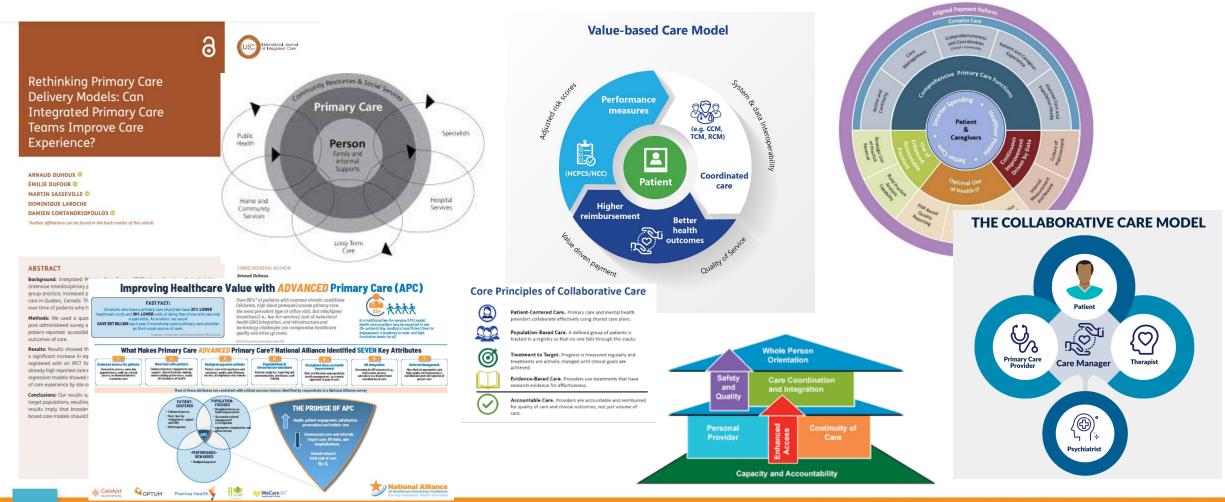
The researchers found that the average primary care exam was 18.0 minutes long (standard deviation, 13.5 minutes). Exams, on average, ran 1.2 minutes later than their scheduled duration (standard deviation, 13.5 minutes). More than two-thirds of visits deviated from the schedule by five minutes or more. Compared with visits scheduled for 20 or 30 minutes, visits scheduled for 10 or 15 minutes were more likely to exceed their allotted time.

# Margot's Top Challenges Facing FM\*



\*Not in order of importance or impact

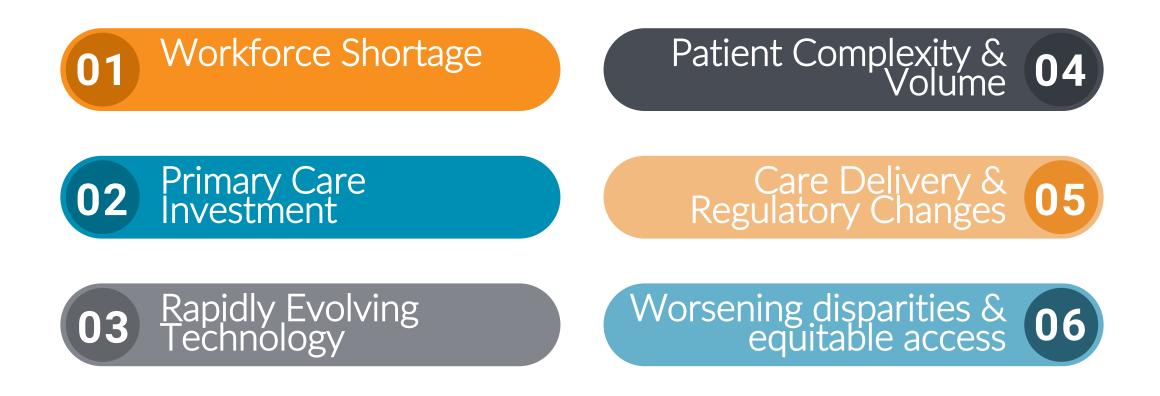
# There are a lot of Primary Care Models



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Figure 1: Primary Care First and CPC+ Driver Diagram

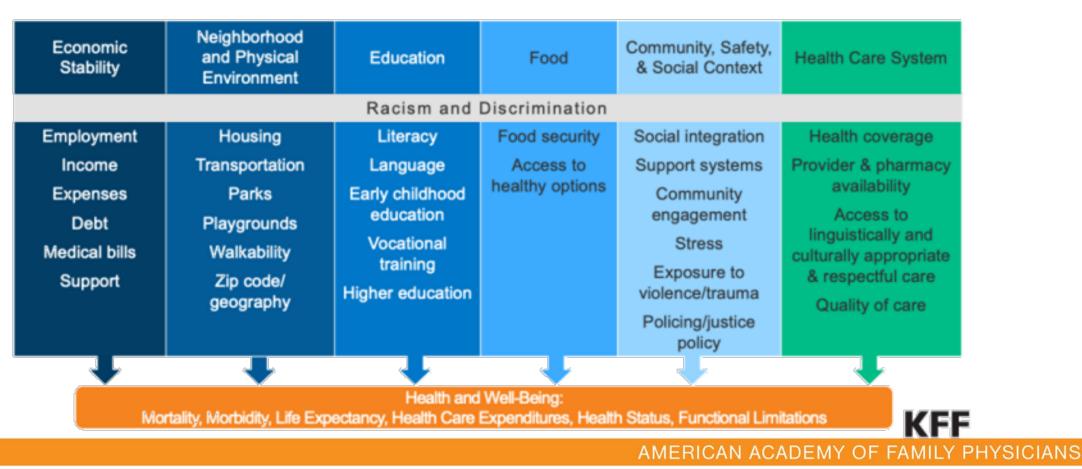
# Margot's Top Challenges Facing FM\*



\*Not in order of importance or impact

# The Net Result is a Lack of Access Which Worsens Health Disparities

### Health Disparities are Driven by Social and Economic Inequities



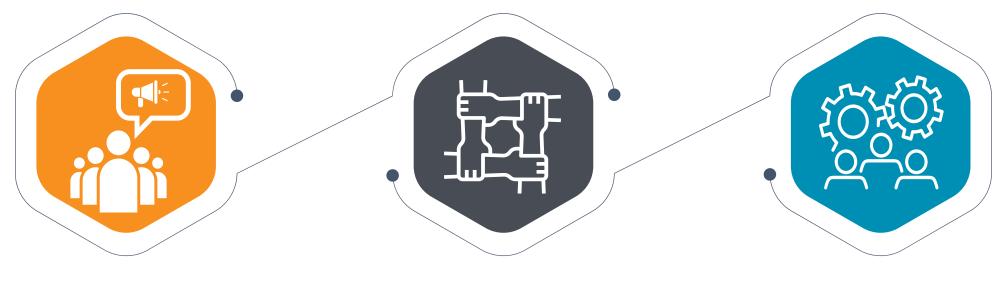
https://www.kff.org/racial-equity-and-health-policy/issue-brief/disparities-in-health-and-health-care-5-key-question-and-answers/

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**6 6** Family Physicians leading care teams delivering inclusive, patient-centered care in communities IS the answer. Everyone deserves a Family Physician. To do that we need to be supported through investments that sustain and expand our practice AND protect our wellbeing. Ensuring this will attract future family physicians, retain practicing family physicians and ensure access to the most critical lifesaving disparity closing intervention: family physicians."

- Margot to anyone, anytime, anywhere

# How Are We Going to Get There?



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Get involved with federal advocacy



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Contact your members of Congress.

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AAFP / Events / Family Medicine Advocacy Summit (FMAS)



### Family Medicine Advocacy Summit

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Already registered? You may edit your registration anytime

Take an active role in shaping family medicine's future



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### https://www.aafp.org/advocacy.html



# **Tell Our Stories to Drive Change**



Preparing individuals who connect with students on what it really means to be a family physician

Cohort 1	Cohort 2	Cohort 3
AAFP chapter staff & member leaders	High school and college educators and advisors	FMIG faculty & student leaders

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https://www.aafp.org/membership/initiatives/family-medicine-champions.html



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https://www.aafp.org/news/blogs/insidefm.html

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### You Are Not Alone: Member Stories

Your physician well-being journey begins the day you start medical school, and the lessons you learn there will shape the trajectory of your entire career. Hear from colleagues who've shared the same experiences



"No amount of success in school or a profession is worth your life."



"Acknowledge your grief,

talk about it, and remove

compartmentalizing."

the burden of







"I was pushing myself to the point of burnout. You think it's something you're not doing right."

"Just the process of asking for help was pivotal for me."

READ ABOUT STARTING A STUDENT WELL-BEING PROGRAM

READ BLOG ABOUT NAVIGATING PANDEMIC GRIEF

READ PROFILE OF A PHYSICIAN TURNED WELLNESS COACH

READ THE STORY OF A PHYSICIAN WHO OVERCAME BURNOUT TO HELP OTHERS

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https://www.aafp.org/membership/initiatives/well-being-initiative.html



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# **Tell Our Stories to Drive Change**



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Leading Physician Well-being (LPW), developed by the AAFP, is a unique certificate program designed to help you develop the leadership skills you need to spearhead th change among the physicians and other clinicians in your practice or health care organization.

All AAFP active members are eligible for LPW. Residents are eligible if they have the support of their residency program and should submit a letter of support from the program director. Starting in 2024, nonmembers are eligible for the program.

The application period for the 2024 program year is now open. Applications will be reviewed on a rolling basis. The final date to submit an application is May 31, 202 Final acceptance e-mails will be sent June 14, 2024.

Scan me Applications are open through May 31, 2024.

### 2024 Physician Health and Well-being Conference

**Registration And Hotel** 

Monday, May 6-Wednesday, May 8, 2024

JW Marriott Camelback Inn Resort & Spa Scottsdale, AZ

Conference Home

The only national event *solely focused* on the well-being needs of physicians.

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### Reclaim your spark. Rediscover your joy.

As much as you care about your patients' health, you can't let it come before *your* heal in three days of interactive learning, growth and connection during the AAFP's 2024 P Well-being Conference, May 6–8 in Scottsdale, Arizona, and return home refreshed and



Scholarships

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https://www.aafp.org/membership/initiatives/well-being-initiative.html



# **Tap Into Our Collective Wisdom**



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### BEST PRACTICES FOR

## Health Care Organizations Employing Family Physicians

The American Academy of Family Physicians (AAFP) has developed a set of principles for he and prioritize family medicine and primary care to optimize the employment of family physi that plan to employ family physicians and want to better understand what matters to them, recommended practices within each principle that employers can use to help promote cont relationship—which, in turn, leads to better health outcomes—and to improve professional se physicians, advance the performance objectives of health care organizations, and support e

Signs of a Good Physician Employer

Total compensation reflects the

value of family medicine's care.



		SOUNDS LIKE: "Wa offer a base sa	arv that is not
7 (3)	Career Benchmark Dashboard		with incentive
		建八重八重	dership and mary care.
	Knowledge	9	ll-represented e roles, includ mittee and the
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# **Tap Into Our Collective Wisdom**

### **CONNECTION**



Home | Pre-conference | ACLF | NCCL | Exhibit and Sponsorship

Thursday, April 18 - Saturday, April 20, 2024 | Kansas City, MO Sheraton Kansas City at Crown Center



Home | Pre-conference | ACLE | NCCL | Exhibit and Sponsorship

Wednesday, April 17, 2024 | Kansas City, MO Sheraton Kansas City Hotel at Crown Center

### Advancing Health Equity and Social Justice in Family Medicine

Bridge Care Gaps by Breaking Barriers

https://www.aafp.org/events/aclf-nccl/nccl.html

### Member Interest Groups (MIGs)

The AAFP is committed to giving all members a voice within our increasingly diverse organization. MIGs were created as a way to define, recognize, and support AAFP members with shared professional interests.

### What are MIGs?

#### MIGs provide a forum for members to

- Network with fellow members
- Participate in interest-specific continuing professional development activities
- Deliver a unified message to leadership
- Suggest AAFP policy
   Pursue professional leadership development within the AAFP
- Connect to existing resources in their area of interest
- Meet face-to-face at <u>Family Medicine Experience (EMX)</u>
   Participate in an online community forum for discussion

### Member Constituencies and Discussion Forums

### Connect with a Member Constituencies



# GOOD THINGS

AHEAD

### https://bit.ly/3lqo1fa



https://www.aafp.org/events/fmx.html

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Get paid for the care you deliver.

Find comprehensive tools and resources to help you code accurately and optimize documentation and payment.

Billing & Coding Resources





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### AAFP Primary Care Investment Toolkit





<u>Primary Care</u>
 Investment Toolkit

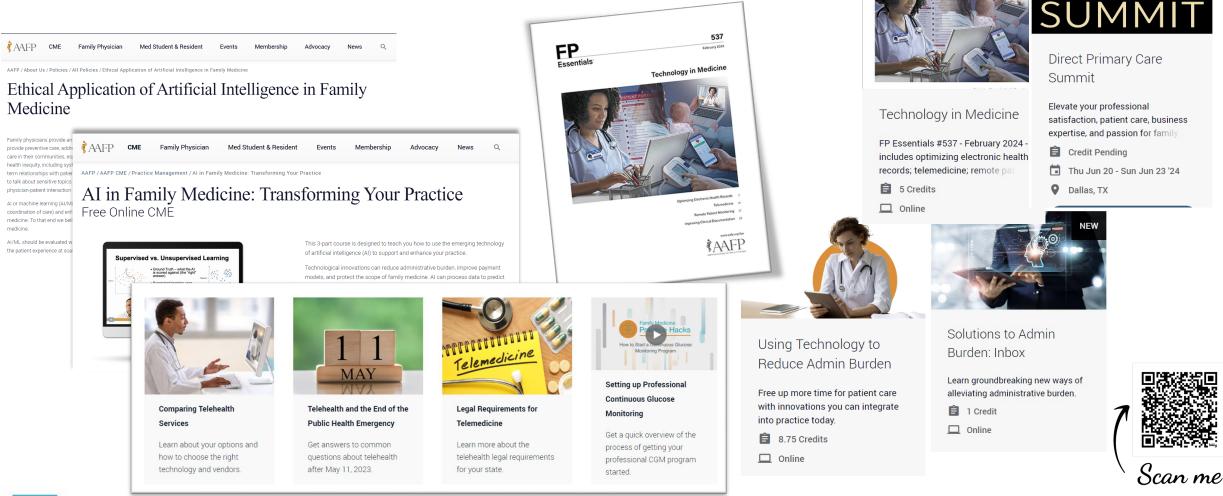
<u>Primary Care</u>
 <u>Investment Matrix</u>



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### **EDUCATION**



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https://www.aafp.org/cme/topic/practice-management.html



**EDUCATION** 





Transformations

Technologies







### **EDUCATION**



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<section-header><section-header><section-header><section-header><section-header><section-header><section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header>	physicians and their care teams advocate for gender equity in compensation policies	Family physicians are physician specialists, twice as much. <sup>4</sup> More from a place of inequ at the outset. The ger	<b>∛</b> AAFP	BRIEF			
<section-header><section-header><section-header><section-header><section-header><section-header><section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header>	legislatars: It is an American Academy of Family Physicians position that physician compensation should be based on the quality and value of care, as well as the patient experience, rather than physician productivity. The AAP also believes that solary, benefits and councils.	in earnings between r Female physicians wh experiencing discrimi- mothers, contributing experiencing psychole stereotyping. <sup>1</sup> Issues r have been persistent despite advances in g in female representat The average salaries c physicians are 19% low	This health policy issue brief heips family physicians and their care teams understand the criticar fee both sociolecommic	SOCIAL II Health dispa experience do not. This	IEQUALITY AND HEALT ritles occur along social grad acism or other forms of discr pattern persists even across i	TH DISPARITIES dients in which individuals with rimination have worse health income and education levels.	n lower SES and those who outcomes than those who SES can accurately predict
his minimum in the second seco	foster soulty and reflect the formity physician's leadership of the care team. Key Messages - Smalt family physicians are estimated to earn 3184	All family physicians a can play a role in dist that reinforce assump that contribute to ger	attendencentry lateral injust mus. 52% is a construction of financial security, advectional ottoinment and paragraphic of social abus or status. It is an American Academy of Family Physicians policy priority is advects the social determinants. of Acadity including SES The AAIP recognises that powerly, structural recogn and	We may not data and res & Medicaid standardize 2022-2032 F SES measur income, edu are well doo	know the full extent of the in earch often underrepresent ; lervices has identified the ex- idata for measuring and inter ramework for Health Equity. <sup>4</sup> es an individual's economic ar- cation and occupation. Econ- mented <sup>1</sup> Averver, more rec-	npacts of health disparities by people in minoritized groups. <sup>3</sup> pansion of the collection, rep envening in health disparities a nd social standing based on vo omic inequalities and their co emby, structural rackim has b	ecause health outcomes The Centers for Medicare orting and analysis of is the first priority in its arious factors, including nection to health dispariti
nov advantage of the fait main advantage of the second data was ad	physicians throughost a 30- year earnor; primarily due to gender bios. Compensation per patient visit should not very based on the gender of the practicing physician: While formale physicians spend more time with petient, document	is that female physici show that to be untrue One study examining i primary care physicia was apparent. Female they spend more time more time counseling female physicians eng that included partner:	and social factors can contribute to montality or much as health behaviors and pathaphysiological factors.	financial set deeply and o complex imp Other social While pover environmen opportunity	urity, social standing, culture - ausally intertwined. SES is ofter acts of social structures like n circumistances can mitigate c y is a significant component ial factors can collectively in Using information from the V	and institutions affect health i en conflated with poverty, whit marginalization, racism and se opportunities for education, en of SES, a broader range of loc fluence individual or commun World Health Organization, the	sutcomes, as they are all th does not capture the kism on individual health. ployment and health care? onomic, social and ity well-being and AAFP compiled individual-
	more orders than their male counterparts, <sup>2</sup> their pay does not reflect this. In fact, female physician <sup>2</sup> distintion to patients greatly contributes to the quality of care patients value.	physicians spend thei reflect a more patien On average, female physicians	health outcomes, which result in health disparities. <sup>1</sup> • Education, employment and a lack of resources and access to health insurance are also SDoH that amplify disparities	Figure 1. Facto	s Contribuing to SES* INPUTS Work conditions Job security Realth and financian press	PROCESSES Lack of employment opportunities Lack of economic mobility	RESULTS    Lower quality of care
			and advocating for health care incentives and systems that enhance beth population health and individual care.	Individual Level	Recel/sthnicity Experience of racium Historial treame	Bios/discrimination Allostatic load Distruct in the health care system	Beterioraties of physician- patient relationship

### The EveryONE Project<sup>TM</sup>

Education and resources to help you advocate for health equity



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Equity

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